



Economic and financial indicators

(in thousands of Euro)

	31 march 2016	%*
Revenues from sales	69,311	100.0%
EBITDA	8,360	12.1%
EBIT	5,716	8.2%
Pre-tax result	5,842	8.4%
Group's profit for the period	3,878	5.6%
Net Financial Position	(6,749)	
Shareholders' equity	36,790	
Amortisation and depreciation of fixed assets and write-downs	2,914	
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	6,792	

()Percentage impact compared to the total sales revenues*



Consolidated Balance Sheet

(in thousands of Euro)

31 march 2016

Working capital	26,309
Fixed assets	18,868
Non-current provisions and non-financial liabilities	(1,378)
Net invested capital	43,539
Net financial position	6,749
Equity attributable to the Group and Minority interests	36,790



Human Resources

31 march 2016

Member of staff

687



Net consolidated revenues by distribution channel

(in thousands of Euro)

	Net revenues as at 31 march 2016	%*
DOS	25,623	37.0%
Wholesale	43,688	63.0%
Total	69,311	100.0%

()Percentage impact compared to the total sales revenues*



Net revenues by geographical area

(in thousands of Euro)

	Net revenues as at 31 march 2016	%*
Italy	53,524	77,2%
Europe	11,124	16,0%
Rest of the world	4,663	6,8%
Total	69,311	100.0%

()Percentage impact compared to the total sales revenues*