



## Economic and financial indicators

*(in thousands of Euro)*

	<b>31 march 2014</b>	<b>%*</b>
Revenues from sales	63,053	100.0%
EBITDA	8,912	14.1%
EBIT	6,439	10.2%
Pre-tax result	5,468	8.7%
Group's profit for the period	3,510	5.6%
Net Financial Position	(10,209)	
Shareholders' equity	31,664	
Amortisation and depreciation of fixed assets and write-downs	2,903	
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	6,413	

*(\*)Percentage impact compared to the total sales revenues*



---

## Consolidated Balance Sheet

*(in thousands of Euro)*

**31 march 2014**

Working capital	22,692
Fixed assets	20,499
Non-current provisions and non-financial liabilities	(1,318)
Net invested capital	41,873
Net financial position	10,209
Equity attributable to the Group and Minority interests	31,664



---

## Human Resources

**31 march 2014**

Member of staff

795



---

## Net consolidated revenues by distribution channel

*(in thousands of Euro)*

	<b>Net revenues as at 31 march 2014</b>	<b>%*</b>
DOS	22,677	36.0%
Wholesale	40,376	64.0%
<b>Total</b>	<b>63,053</b>	<b>100.0%</b>

*(\*)Percentage impact compared to the total sales revenues*



---

## Net revenues by geographical area

*(in thousands of Euro)*

	<b>Net revenues as at 31 march 2014</b>	<b>%*</b>
Italy	45,526	72.2%
Europe	12,713	20.2%
Rest of the world	4,814	7.6%
<b>Total</b>	<b>63,053</b>	<b>100.0%</b>

*(\*)Percentage impact compared to the total sales revenues*