



Economic and financial indicators

(in thousands of Euro)

	31 march 2013	%*
Revenues from sales	56,267	100.0%
EBITDA	7,950	14.1%
EBIT	5,247	9.3%
Pre-tax result	5,011	8.9%
Group's profit for the period	3,243	5.8%
Net Financial Position	(8,482)	
Shareholders' equity	29,273	
Amortisation and depreciation of fixed assets and write-downs	3,120	
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	6,362	

()Percentage impact compared to the total sales revenues*



Consolidated Balance Sheet

(in thousands of Euro)

31 march 2013

Working capital	20,336
Fixed assets	18,936
Non-current provisions and non-financial liabilities	(1,517)
Net invested capital	37,755
Net financial position	8,482
Equity attributable to the Group and Minority interests	29,273



Human Resources

31 march 2013

Member of staff

693



Net consolidated revenues by distribution channel

(in thousands of Euro)

	Net revenues as at 31 march 2013	%*
DOS	18,809	33.4%
Wholesale	37,458	66.6%
Total	56,267	100.0%

()Percentage impact compared to the total sales revenues*



Net revenues by geographical area

(in thousands of Euro)

	Net revenues as at 31 march 2013	%*
Italy	41,726	74.2%
Europe	10,143	18.0%
Rest of the world	4,398	7.8%
Total	56,267	100.0%

()Percentage impact compared to the total sales revenues*