



## Economic and financial indicators

*(in thousands of Euro)*

	<b>30 September 2018</b>	<b>%*</b>
Revenues from sales	66,598	100.0%
EBITDA	(256)	(0.3)%
EBIT	(2,203)	(3.3)%
Pre-tax result	39,589	59.4%
Group's profit for the period	38,231	57.4%
Net Financial Position	24,843	
Shareholders' equity	76,567	
Amortization and depreciation of fixed assets and write-downs	2,367	
Financial absorption (Group net profit, amortization and depreciation, write-downs)	40,598	

*(\*)Percentage impact compared to the total sales revenues*



# Consolidated Balance Sheet

*(in thousands of Euro)*

**30 September 2018**

Working capital	34,035
Fixed assets	24,766
Non-current provisions and non-financial liabilities	(7,077)
Net invested capital	51,724
Net financial position	(24,843)
Equity attributable to the Group and Minority interests	76,802



# Human Resources

**30 September 2017**

Members of staff

1,122



## Net consolidated revenues by distribution channel

*(in thousands of Euro)*

	<b>Net revenues as at 30 September 2018</b>	<b>%*</b>
Piquadro	37,165	55.8%
The Bridge S.p.A.	12,983	19.5%
Lancel	16,450	24.7%
<b>Total</b>	<b>66,598</b>	<b>100.0%</b>

*(\*)Percentage impact compared to the total sales revenues*



## Net revenues by geographical area

*(in thousands of Euro)*

	<b>Net revenues as at 30 September 2018</b>	<b>%*</b>
Italy	38,653	58.0%
Europe	25,676	38.6%
Rest of the world	2,270	3.4%
<b>Total</b>	<b>66,598</b>	<b>100.0%</b>

*(\*)Percentage impact compared to the total sales revenues*