## **Economic and financial indicators**



(in thousands of Euro)	30 September 2013	%
Revenues from sales	29,892	
EBITDA	4,582	15.3%
EBIT	3,393	11.4%
Pre-tax result	3,055	
Group's profit for the period	1,970	6.6%
Amortisation and depreciation of fixed assets and write-downs	1,469	
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	3,466	

## **Consolidated Balance Sheet**



(in thousands of Euro)	30 September 2013	
Working capital	26,203	
Fixed assets	19,795	
Non-current provisions and non-financial liabilities	(1,475)	
Net invested capital	44,523	
Net financial position	14,288	
Equity attributable to the Group and Minority interests	30,235	

## **Human Resources**



### 30 September 2013

Member of staff 771



## Net consolidated revenues by distribution channel

(in thousands of Euro)	Net revenues as at	%
	30 September 2013	
DOS	9,877	33.0%
Wholesale	20,015	67.0%
Total	29,892	100.0%

# Net revenues by geographical area



(in thousands of Euro)	Net revenues as at	%
	30 September 2013	
Italy	21,200	70.9%
Europe	6,311	21.1%
Rest of the world	2,381	8.0%
Total	29,892	100.0%