

**INTERIM FINANCIAL REPORT OF THE PIQUADRO GROUP**  
**AS AT 30 JUNE 2014**



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\* *Testo Unico della Finanza*, Consolidation Act on Finance

## **Corporate details**

Piquadro S.p.A

Registered office: località Sassuriano, 246-40041 Silla di Gaggio Montano (Province of Bologna - BO)

Authorised Share Capital as at the date of the approval of the Interim Financial Report as at 30 June 2014: Euro 1,093,998

Subscribed and paid-up share capital: Euro 1,000,000

Bologna Register of Companies, Fiscal Code and VAT no. 02554531208

## **Production plants, Offices and Directly operated stores (“DOS”) through which the Group operates**

Silla di Gaggio Montano, località Sassuriano (BO)	<i>Headquarters, logistics and Offices</i>
Guangdong, The People’s Republic of China (registered office of Uni Best Leather Goods Zhongshan Co. Ltd)	<i>Production plant</i>
Milan - Via della Spiga 33 (Piquadro S.p.A.)	<i>Point of sale</i>
Milan - Linate Airport (Piquadro S.p.A.)	<i>Point of sale</i>
Milan - Malpensa Airport (Piquadro S.p.A.)	<i>Point of sale</i>
Barcelona - Paseo de Gracia 11, Planta Baja (Piquadro España)	<i>Point of sale</i>
Rome - Galleria Colonna (Piquadro S.p.A.)	<i>Point of sale</i>
Bologna - Piazza Maggiore 4/B (Piquadro S.p.A.)	<i>Point of sale</i>
Barberino del Mugello (FI) – “Factory Outlet Centre” (Piquadro S.p.A.)	<i>Retail outlet</i>
Fidenza (PR) - “Fidenza Village” (Piquadro S.p.A.)	<i>Retail outlet</i>
Rome - Centro Commerciale Cinecittà (Piquadro S.p.A.)	<i>Point of sale</i>
Rome - Galleria N. Commerciale di “Porta Roma” (Piquadro S.p.A.)	<i>Point of sale</i>
Macau - Venetian Mall (Piquadro Macau Limitada)	<i>Point of sale</i>
Vicolungo (NO) - Parco Commerciale (Piquadro S.p.A.)	<i>Retail outlet</i>
Rome - Euroma 2 (Piquadro S.p.A.)	<i>Point of sale</i>
Valdichiana (AR) - “Valdichiana Outlet Village” (Piquadro S.p.A.)	<i>Retail outlet</i>
Rome – Fiumicino Airport (Piquadro S.p.A.)	<i>Point of sale</i>
Noventa di Piave (VE) - “Factory Outlet Centre” (Piquadro S.p.A.)	<i>Retail outlet</i>
Milan - Via Dante 9 (Piquadro S.p.A.)	<i>Point of sale</i>
Bologna - “G. Marconi” Airport (Piquadro S.p.A.)	<i>Point of sale</i>
Barcelona - “La Roca Village” (Piquadro España)	<i>Retail outlet</i>
Taipei (Taiwan) - Eslite Dun Nan (Piquadro Taiwan)	<i>Point of sale</i>
Taipei (Taiwan) - Xin Yin Shop (Piquadro Taiwan)	<i>Point of sale</i>
Hong Kong - Kowloon – I Square Shopping Mall (Piquadro Hong Kong Ltd)	<i>Point of sale</i>
Marcianise (CE) - c/o “Factory Outlet Centre” (Piquadro S.p.A.)	<i>Retail outlet</i>
Agira (EN) - Sicilia Fashion Outlet Centre (Piquadro S.p.A.)	<i>Retail outlet</i>
Rome - Fiumicino Airport - Terminal 3 (Piquadro S.p.A.)	<i>Point of sale</i>
Taipei (Taiwan) - Sogo DunHua Shop (Piquadro Taiwan)	<i>Point of sale</i>
Rimini - Shopping Mall “Le Befane” (Piquadro S.p.A.)	<i>Point of sale</i>
Milan – Corso Buenos Aires 10 (Piquadro S.p.A.)	<i>Point of sale</i>
Kaohsiung City (Taiwan) - Shopping Mall “Dream Mall” (Piquadro Taiwan)	<i>Point of sale</i>
Suzhou (China) – Jiu Guang Dept. Store (Piquadro Shenzhen)	<i>Point of sale</i>
Assago (MI) – Shopping Mall “Milanofiori” (Piquadro S.p.A.)	<i>Point of sale</i>
Pescara – Via Trento 10 (Piquadro S.p.A.)	<i>Point of sale</i>
Mantova – Shopping Mall “Fashion District” (Piquadro S.p.A.)	<i>Retail outlet</i>
Rozzano (MI) – Shopping Mall “Fiordaliso” (Piquadro S.p.A.)	<i>Point of sale</i>
Rome – Via Frattina 149 (Piquadro S.p.A.)	<i>Point of sale</i>
Mendrisio (Switzerland) - Fox Town Outlet Centre (Piquadro Swiss)	<i>Retail outlet</i>
Barcelona (Spain) – El Corte Ingles, Placa Catalunya 14 (Piquadro España)	<i>Point of sale</i>
Taipei (Taiwan) – Eslite Xin Ban Store (Piquadro Taiwan)	<i>Point of sale</i>
Verona – Piazza delle Erbe 10 (Piquadro S.p.A.)	<i>Point of sale</i>

Milan - Malpensa Airport - Terminal 1 - Tulipano Area (Piquadro S.p.A.)	<i>Point of sale</i>
Paris (France) – Rue Saint Honorè 330/332 (Piquadro France)	<i>Point of sale</i>
Chongqing (China) – Chongqing Time Square (Piquadro Shenzhen)	<i>Point of sale</i>
Castelromano (RM) – “Factory Outlet Centre” (Piquadro S.p.A.)	<i>Retail outlet</i>
Venice – Mercerie del Capitello 4940 (Piquadro S.p.A.)	<i>Point of sale</i>
Turin – Via Roma 330/332 (Piquadro S.p.A.)	<i>Point of sale</i>
Florence – Via Calimala 7/r (Piquadro S.p.A.)	<i>Point of sale</i>
Forte dei Marmi (LU) – Via Mazzini 15/b (Piquadro S.p.A.)	<i>Point of sale</i>
Beijing (China) – China World Shopping Mall (Piquadro Shenzhen)	<i>Point of sale</i>
Valencia (Spain) – El Corte Ingles, Calle Pintor Sorolla (Piquadro España)	<i>Point of sale</i>
Tainan City (Taiwan) – Mitsukoshi (Piquadro Taiwan)	<i>Point of sale</i>
Taichung City (Taiwan) – Mitsukoshi Taichung (Piquadro Taiwan)	<i>Point of sale</i>
Taipei City (Taiwan) – Mitsukoshi Taipei Xinyi (Piquadro Taiwan)	<i>Point of sale</i>
Barcelona (Spain) – El Corte Ingles Diagonal, Av. Diagonal (Piquadro España)	<i>Point of sale</i>
Roissy en France (France) – Aeroville (Piquadro France)	<i>Point of sale</i>
London (United Kingdom) – Regent Street 67 (Piquadro UK Limited)	<i>Point of sale</i>
Milan – Coin Milano – Piazza 5 Giornate 1/a (Piquadro S.p.A.)	<i>Point of sale</i>
Rome – Coin Roma – Via Cola di Rienzo 173 (Piquadro S.p.A.)	<i>Point of sale</i>
Hong Kong – City Gate (Piquadro Hong Kong)	<i>Retail outlet</i>
ChengDu – Cheng Du IFC (Piquadro Shenzhen)	<i>Point of sale</i>

**REPORT ON OPERATIONS**  
**AS AT 30 JUNE 2014**



## **Introduction**

The quarterly report as at 30 June 2014 (Consolidated interim quarterly financial statements pursuant to article 154-*ter* of Legislative Decree no. 58/1998) was prepared in compliance with the mentioned Legislative Decree, as amended, as well as with the Issuers' Regulation issued by Consob.

This Report on Operations (or the "Report") relates to the consolidated and separate financial statements of Piquadro S.p.A. (hereinafter also referred to as the "Company" or the "Parent Company") and its subsidiaries ("Piquadro Group" or the "Group") as at 30 June 2014, as prepared in accordance with IAS/IFRS ("International Accounting Standards" and "International Financial Reporting Standards") issued by the International Accounting Standards Board (IASB) and endorsed by the European Union. The Report must be read together with the Financial Statements and the related Notes, which make up the consolidated interim quarterly financial statements relating to the period 1 April 2014 – 30 June 2014.

Except as otherwise indicated, the amounts entered in this Report are shown in thousands of Euro, in order to facilitate its reading and to improve its clarity.

## CORPORATE BODIES HOLDING OFFICE AT 30 JUNE 2014

### ➤ **BOARD OF DIRECTORS**

(holding office for three years until the date of the Shareholders' Meeting called to approve the financial statements as at 31 March 2016)

Marco Palmieri	<i>Chairman and CEO</i>
Marcello Piccioli	<i>Managing director</i>
Roberto Trotta	<i>Managing director</i>
Pierpaolo Palmieri	<i>Managing director</i>
Anna Gatti	<i>Director</i>
Paola Bonomo	<i>Director</i>
Gianni Lorenzoni	<i>Director</i>

### ➤ **AUDIT AND RISK COMMITTEE**

(holding office for three years until the date of the Shareholders' Meeting called to approve the financial statements as at 31 March 2016)

Gianni Lorenzoni	<i>Chairman</i>
Paola Bonomo	<i>Independent non-executive director</i>
Anna Gatti	<i>Independent non-executive director</i>

### ➤ **REMUNERATION COMMITTEE**

(holding office for three years until the date of the Shareholders' Meeting called to approve the financial statements as at 31 March 2016)

Paola Bonomo	<i>Chairman</i>
Gianni Lorenzoni	<i>Independent non-executive director</i>
Anna Gatti	<i>Independent non-executive director</i>

### ➤ **LEAD INDEPENDENT DIRECTOR**

Gianni Lorenzoni

### ➤ **BOARD OF STATUTORY AUDITORS**

(holding office for three years until the approval of the financial statements as at 31 March 2016)

#### **Regular members**

Giuseppe Fredella	<i>Chairman</i>
Pietro Michele Villa	
Patrizia Lucia Maria Riva	

#### **Substitute members**

Giacomo Passaniti  
Maria Stefania Sala

### ➤ **INDEPENDENT AUDITORS**

(holding office for nine years until the approval of the financial statements as at 31 March 2016)

PricewaterhouseCoopers S.p.A.

### ➤ **MANAGER RESPONSIBLE FOR THE PREPARATION OF CORPORATE ACCOUNTING DOCUMENTS**

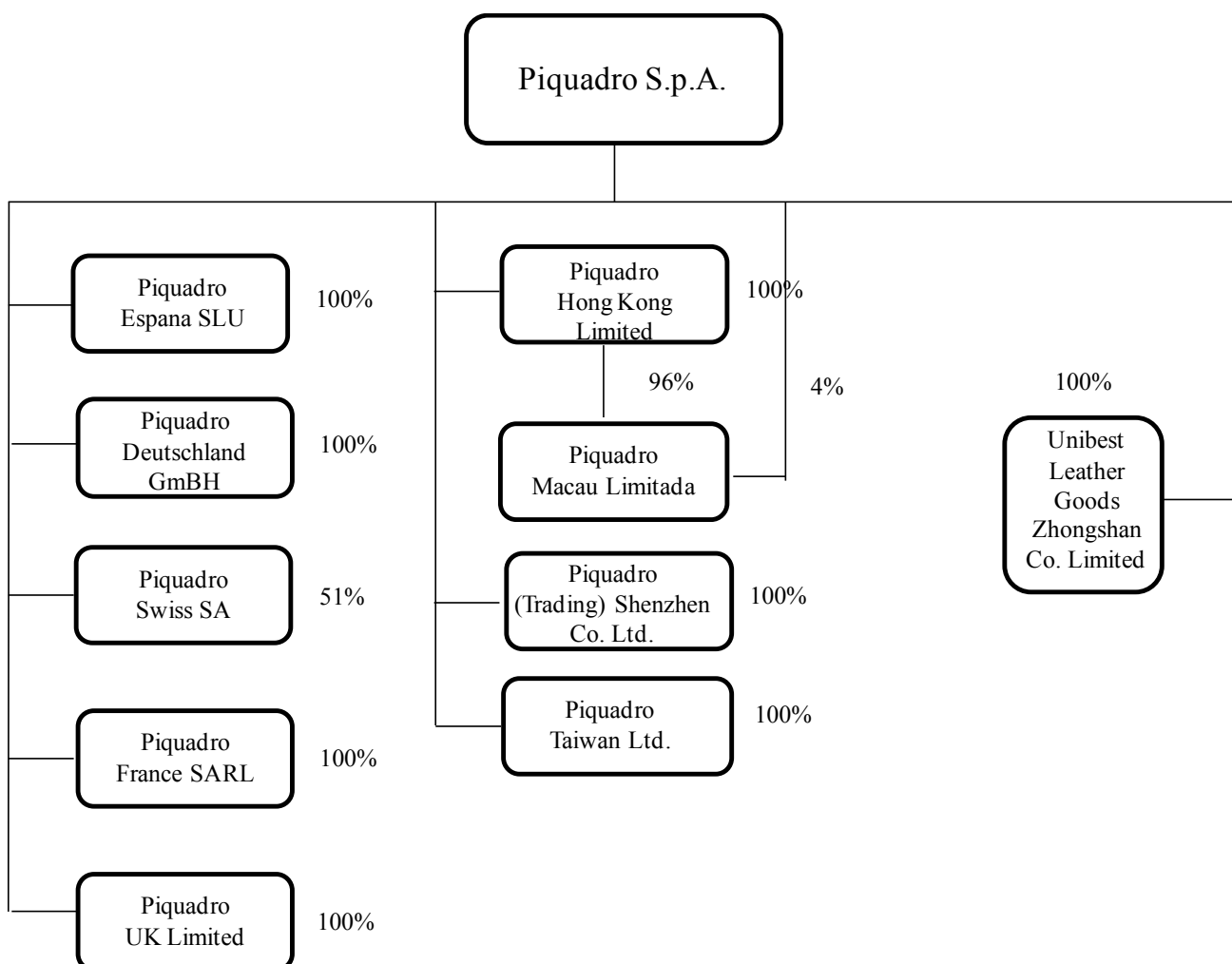
Roberto Trotta

### ➤ **SUPERVISORY BOARD**

Mario Panzeri

## THE GROUP STRUCTURE

The chart below shows the structure of the Piquadro Group as at 30 June 2014:



## INFORMATION ON OPERATIONS

### Significant events for the three months ended 30 June 2014

On 18 June 2014 the Board of Directors of Piquadro S.p.A. approved the Group's draft separate and consolidated financial statements as at 31 March 2014 and proposed to distribute a dividend of Euro 0.02 per share, for a total amount of Euro 1 million.

### The Group's business

#### Operations

In the first three months of the 2014/2015 financial year ended 30 June 2014, the Group reported an improved performance compared to the same period in the 2013/2014 financial year.

The Piquadro Group reported net sales revenues equal to Euro 13,182 thousand compared to Euro 12,293 thousand reported in the corresponding period in the 2013/2014 financial year (+7.2%). In the first three months of the 2014/2015 financial year, sales volumes, in terms of quantities sold in the relevant period, showed an increase of about 3.0% compared to the same period in the 2013/2014 financial year.



As at 30 June 2014 the Piquadro Group reported, in terms of profitability, EBITDA<sup>1</sup> equal to Euro 1,818 thousand (with the net sales revenues accounting for 13.8%) showing an increase of 3.2% compared to the value recorded in the same period of the 2013/2014 financial year (Euro 1,761 thousand, equal to 14.3% of net sales revenues).

The Group's EBIT<sup>2</sup> came to about Euro 1,229 thousand (9.3% of net sales revenues), up by 1.7% compared to 30 June 2013 (Euro 1,208 thousand, equal to 9.8% of net sales revenues).

As at 30 June 2014 the Group net profit was equal to Euro 729 thousand, up by 2.8% compared to 30 June 2013 (net profit equal to Euro 709 thousand).

### Net sales revenues

As at 30 June 2014 the Piquadro Group recorded net sales revenues equal to about Euro 13,182 thousand, an increase of 7.2% compared to 30 June 2013. The increase in the turnover was determined by the growth in both DOS and Wholesale channels. The DOS channel also included the sales generated from the e-commerce website of the Group, up by 50.9% compared to the quarter ended 30 June 2013.

Below is reported the breakdown of revenues by distribution channel and geographical area:

### Breakdown of revenues by distribution channel

Piquadro products are sold through a network of specialist stores that are able to enhance the prestige of the Piquadro brand. For this purpose, the Group makes use of a distribution network focused on two channels:

- i) a direct channel which, as at 30 June 2014, included 59 directly operated single-brand stores (the so-called "Directly Operated Stores" or "DOS");
- ii) an indirect channel (Wholesale), which is represented by multi-brand shops/department stores, single-brand shops run by third parties linked to the Group by franchise agreements (46 shops as at 30 June 2014) and by distributors who then resell the articles in specialist multi-brand shops.

The table below reports the breakdown of net consolidated revenues by distribution channel:

<b>Sales channel</b>	<b>Net revenues as at</b>	<b>%</b>	<b>Net revenues as at</b>	<b>%</b>	<b>% change</b>
<i>(in thousands of Euro)</i>	<b>30 June 2014</b>		<b>30 June 2013</b>		<b>2014/2013</b>
DOS	4,719	35.8%	4,360	35.5%	8.2%
Wholesale	8,463	64.2%	7,933	64.5%	6.7%
<b>Total</b>	<b>13,182</b>	<b>100.0%</b>	<b>12,293</b>	<b>100.0%</b>	<b>7.2%</b>

The revenues reported by the DOS channel showed an increase of about 8.2% compared to the same period in the 2013/2014 year; this increase was mainly determined by the contribution given by the opening of 16 new shops that were not present as at 30 June 2013 and that are listed below (note, on the other hand, that 6 shops were closed, which were present in the first three months ended 30 June 2013 of which 3 in Hong Kong and 3 in China).

<b>Month of opening</b>	<b>Location</b>	<b>Channel</b>
July 2013	Florence - Via Calimala 7/r	DOS
July 2013	Forte dei Marmi - Via Mazzini 15/b	DOS
August 2013	Beijing (China) – China World Shopping Mall	DOS

1 - EBITDA (which is an acronym for Earnings Before Interest, Taxes, Depreciation and Amortisation, or Gross Operating Margin) is an economic indicator that is not defined by the International Accounting Standards. EBITDA is a unit of measurement utilised by the Management to monitor and assess the Group's operational performance. The Management believes that EBITDA is an important parameter for the measurement of the Group's performance, as it is not affected by the volatility due to the effects of the various criteria for the determination of taxable income, by the amount and characteristics of the capital employed, as well as by the amortisation and depreciation policies. EBITDA is defined as the Earnings for the period before depreciation of property, plant and equipment and amortisation of intangible assets, financial income and charges and the income taxes for the period.

2 – Operating Result (EBIT – Earnings Before Interest and Taxes) is the Earnings for the period before financial income and charges and income taxes.

September 2013	Turin – Via Roma 330/332	DOS
September 2013	Valencia (Spain) – El Corte Ingles, Calle Pintor Sorolla	DOS
September 2013	Tainan City (Taiwan) – Mitsukoshi Tainan	DOS
October 2013	Barcelona (Spain) – El Corte Ingles Diagonal, Av. Diagonal	DOS
October 2013	Roissy en France (France) – Aeroville	DOS
October 2013	Shenyang City (China) – Shenyang Jiu Guang Dep. Store	DOS
December 2013	Taichung City (Taiwan) – Mitsukoshi Taichung	DOS
February 2014	Milan – Coin Milano – Piazza 5 Giornate 1/a	DOS
March 2014	London (United Kingdom) – Regent Street 67	DOS
April 2014	Rome - Coin Roma - Via Cola di Rienzo 173	DOS
April 2014	Hong Kong - City Gate - Tat Tung Road 20	DOS
April 2014	Taipei City (Taiwan) – Mitsukoshi Taipei Xinyi	DOS
May 2014	Chengdu - Chengdu IFC - Hongxing Road	DOS

Sales reported by the Wholesale channel, which as at 30 June 2014 represented 64.2% of the Group’s total turnover, showed an increase of 6.7%, also by reason of the opening of 4 additional franchise shops, of which 2 in Italy, 1 in Ireland and 1 in Philippines.

#### Breakdown of revenues by geographical area

The table below reports the breakdown of net revenues by geographical area:

<b>Geographical area</b>	<b>Net revenues as at</b>	<b>%</b>	<b>Net revenues as at</b>	<b>%</b>	<b>% change</b>
<i>(in thousands of Euro)</i>	<b>30 June 2014</b>		<b>30 June 2013</b>		<b>2014/2013</b>
Italy	9,762	74.1%	8,719	70.9%	12.0%
Europe	2,482	18.8%	2,564	20.9%	(3.2%)
Rest of the world	938	7.1%	1,010	8.2%	(7.2%)
<b>Total</b>	<b>13,182</b>	<b>100.0%</b>	<b>12,293</b>	<b>100.0%</b>	<b>7.2%</b>

As at 30 June 2014, the Group’s revenues showed that the Italian market, which still accounts for a high percentage of the Group’s total turnover (equal to about 74.1%), recorded an increase equal to 12.0% compared to the same period in the 2013/2014 financial year, also benefitting from the opening, compared to the same period in 2013/2014, of 5 new DOS and of 2 franchise shops.

The Group operates through the two DOS and Wholesale sales channels in 27 European Countries. Within the European market, the Group achieved a turnover equal to Euro 2,482 thousand, equal to 18.8% of consolidated sales, down by 3.2% compared to the same period in the 2013/2014 year, mainly due to a decrease in the deliveries to Russia and Ukraine.

In the non-European geographical area (named “Rest of the world”), where the Group sells in 9 Countries, turnover decreased by 7.2%, as a result of the closing of 6 DOS (3 shops in Hong Kong and 3 shops in China) due to the fact that the related performance was not in line with the management’s expectations. The revenues generated in this geographical area, in absolute terms, are not yet able to significantly affect the total turnover.

In the first three months of the financial year ended 30 June 2014, the Group reported an increase of 3.2% in EBITDA compared to the same figure posted as at 30 June 2013, and in the operating result, which also increased by 1.7% (from Euro 1,208 thousand – equal to about 9.8% of total sales revenues - in the first three months of the financial year ended 30 June 2013 to Euro 1,229 thousand in the first three months of the financial year ended 30 June 2014 - equal to about 9.3 % of total sales revenues).

In the opinion of the Management, the increase in the operating result was also attributable to the following factors:

- (i) an increase in revenues from the Wholesale channel that has then generated, thanks to the substantial margins that characterise them, a significant operating leverage;

- (ii) higher structure costs, also in order to meet the requirements of the more complex operations of both retail activities and sales structure and foreign operations;
- (iii) positive performances in the DOS segment, in terms of SSSG, counterbalanced by some new openings with margins which are not always in line with the average ones of the already existing shops, even because they are located in very prestigious areas and with significantly high rentals.

### Summary economic-financial data

Below are reported the Group's main economic-financial indicators as at 30 June 2014 and 30 June 2013:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
Revenues from sales	13,182	12,293
EBITDA (a)	1,818	1,761
EBIT (b)	1,229	1,208
Pre-tax result	1,168	1,152
Net Financial Position (c)	12,021	11,048
Group's profit for the period	729	709
Amortisation and depreciation of fixed assets and write-down of receivables	589	608
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	1,318	1,317

- a) *EBITDA (which is the acronym of Earnings Before Interest, Taxes, Depreciation and Amortisation, or Gross Operating Margin) is an economic indicator that is not defined by the International Accounting Standards. EBITDA is a unit of measurement utilised by the Management to monitor and assess the Group's operational performance. The Management believes that EBITDA is an important parameter for the measurement of the Group's performance, as it is not affected by the volatility due to the effects of the various criteria for the determination of taxable income, by the amount and characteristics of the capital employed, as well as by the amortisation and depreciation policies. EBITDA is defined as the Earnings for the period before depreciation of property, plant and equipment and amortisation of intangible assets, financial income and charges and the income taxes for the period.*
- b) *Operating Result (EBIT – Earnings Before Interest and Taxes) is the Earnings for the period before financial income and charges and income taxes.*
- c) *The Net Financial Position ("NFP") utilised as a financial indicator of borrowing, is represented as the sum of the following positive and negative components of the Balance Sheet, as required by CONSOB notice no. 6064293 of 28 July 2006. Positive components: cash and cash equivalents, liquid securities under current assets, short-term financial receivables and derivative instruments. Negative components: payables to banks, payables to other lenders, leasing and factoring companies and derivative instruments.*

EBITDA for the period came to Euro 1,818 thousand, against Euro 1,761 thousand recorded in the same period ended 30 June 2013 and as at 30 June 2014 it accounted for 13.8% of consolidated revenues (against 14.3% recorded as at 30 June 2013).

As at 30 June 2014, the Group's amortisation and depreciation were equal to Euro 589 thousand and related to property, plant and equipment for Euro 420 thousand (depreciation of the building where the Parent Company operates for Euro 49 thousand; depreciation of business equipment, including automated warehouse and fittings for shops, for Euro 353 thousand; depreciation of general systems for Euro 18 thousand), intangible assets for Euro 169 thousand (of which Euro 40 thousand for software, Euro 114 thousand for key money, Euro 14 thousand for trademarks and Euro 1 thousand for rights and patents).

As at 30 June 2014 EBIT came to Euro 1,229 thousand, equal to 9.3% of net sales revenues, up by 1.7% compared to the value recorded as at 30 June 2013 (for a percentage equal to 9.8%).

The result from financial operations as at 30 June 2014, which was negative for a value equal to Euro 61 thousand, was attributable to the net financial debt dynamics, in addition to the differential between foreign exchange gains and losses.

The pre-tax result recorded by the Group as at 30 June 2014 came to Euro 1,168 thousand and was affected by income taxes, including the effects of deferred taxation, equal to Euro 439 thousand.

### Investments

Investments in intangible assets, property, plant and equipment and financial assets in the three months ended 30 June 2014 were equal to Euro 526 thousand (Euro 1,332 thousand as at 30 June 2013), as reported below:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
<b>Investments</b>		
Intangible assets	167	945
Property, plant and equipment	359	387
Financial fixed assets	-	-
<b>Total</b>	<b>526</b>	<b>1,332</b>

Increases in intangible assets, equal to Euro 167 thousand in the quarter ended 30 June 2014, related to investments in software for Euro 48 thousand, to other intangible assets for Euro 52 thousand and intangible assets under development for Euro 67 thousand.

Increases in property, plant and equipment, equal to Euro 359 thousand in the quarter ended 30 June 2014 were mainly attributable to plant and machinery for Euro 24 thousand and to industrial and business equipment for Euro 335 thousand.

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Below is summarised the Group's consolidated statement of financial position as at 30 June 2014 (compared to the corresponding statement as at 31 March 2014 and 30 June 2013):

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>	<b>30 June 2013</b>
Trade receivables	20,388	21,095	19,688
Inventories	16,539	15,836	16,522
(Trade payables)	(10,334)	(12,887)	(13,500)
Total net current trade assets	26,593	24,044	22,710
Other current assets	2,023	1,480	1,520
Tax receivables	270	256	778
(Other current liabilities)	(2,931)	(3,088)	(2,188)
(Tax payables)	(397)	-	-
<b>A) Working capital</b>	<b>25,558</b>	<b>22,692</b>	<b>22,820</b>
Intangible assets	5,018	5,020	4,724
Property, plant and equipment	12,998	13,059	12,691
Receivables from others beyond 12 months	822	849	889
Deferred tax assets	1,464	1,571	1,381
<b>B) Fixed assets</b>	<b>20,302</b>	<b>20,499</b>	<b>19,685</b>
<b>C) Non-current provisions and non-financial liabilities</b>	<b>(1,354)</b>	<b>(1,318)</b>	<b>(1,505)</b>
<b>Net invested capital (A+B+C)</b>	<b>44,506</b>	<b>41,873</b>	<b>41,000</b>
FINANCED BY:			
D) Net financial debt	12,021	10,209	11,048
E) Equity attributable to Minority interests	(8)	4	12
F) Equity attributable to the Group	32,493	31,660	29,940
<b>Total borrowings and Shareholders' Equity (D+E+F)</b>	<b>44,506</b>	<b>41,873</b>	<b>41,000</b>

### CONSOLIDATED NET FINANCIAL POSITION

Below is the statement showing the net financial position of the Piquadro Group:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>	<b>June 2013</b>
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(A) Cash	90	95	91
(B) Other cash and cash equivalents (available current bank accounts)	7,761	10,890	19,528
<b>(C) Liquidity (A) + (B)</b>	<b>7,851</b>	<b>10,985</b>	<b>19,619</b>
(D) Finance leases	(580)	(576)	(562)
(E) Current bank debt	-	(3)	(4,349)
(F) Current portion of non-current debt	(7,828)	(7,694)	(6,496)
<b>(G) Current financial debt (D) + (E) + (F)</b>	<b>(8,408)</b>	<b>(8,273)</b>	<b>(11,407)</b>
<b>(H) Short-term net financial position (C) + (G)</b>	<b>(557)</b>	<b>2,712</b>	<b>8,212</b>
(I) Non-current bank debt	(9,007)	(10,317)	(16,214)
(L) Finance leases	(2,457)	(2,604)	(3,046)
<b>(M) Non-current financial debt (I) + (L)</b>	<b>(11,464)</b>	<b>(12,921)</b>	<b>(19,260)</b>
<b>(N) Net Financial Debt (H) + (M)</b>	<b>(12,021)</b>	<b>(10,209)</b>	<b>(11,048)</b>

As at 30 June 2014 the net financial position posted a negative value of Euro 12,021 thousand, showing an increase of Euro 1,812 thousand compared to the debt recorded as at 31 March 2014, and of Euro 973 thousand compared to 30 June 2013.

The main reasons for the trend in the net financial position, compared to 31 March 2014, are attributable to the following factors:

- investments in property, plant and equipment and intangible assets for Euro 526 thousand;
- an increase in the net current assets of about Euro 2.5 million, which was mostly due to an increase in inventories and to a decrease in trade receivables, which was mainly due to the seasonality of the period.

## OTHER INFORMATION

### Human resources

The products that the Group offers are conceived, manufactured and distributed according to the guidelines of an organisational model whose feature is that it monitors all the most critical phases of the chain, from conception and manufacturing to subsequent distribution. This entails great care with the correct management of human resources, which, while respecting the different local environments in which the Group operates, must necessarily lead to intense personal involvement, above all in what the Group considers the strategic phases for the success of the brand.

As at 30 June 2014 the Group had 759 members of staff compared to 742 units as at 30 June 2013. Below is reported the breakdown of staff by country:

Country	30 June 2014	30 June 2013
Italy	234	206
China	439	466
Hong Kong	22	28
Macau	6	6
Germany	1	1
Spain	14	9
Taiwan	26	18
France	7	3
Switzerland	5	5
United Kingdom	5	-
<b>Total</b>	<b>759</b>	<b>742</b>

With reference to the Group's organisational structure, as at 30 June 2014 42.6% of staff operated in the production area, 30.3% in the retail area, 13.3% in the support functions (Administration, IT Systems, Purchasing, Human Resources, etc.), 9.5% in the Research and Development area and 4.2% in the sales area.

### **Research and development activity**

The Piquadro Group's Research and Development activity is carried out by the Parent Company in house through a dedicated team that currently consists of 12 persons mainly engaged in the product research and development department and the style office at the head office of the Company. Furthermore, the plants of the Chinese subsidiary employ a team of 45 people dedicated to prototyping and the implementation of new models according to the instructions defined by the central organisation. Products are conceived within the Group and occasionally in collaboration with outside industrial designers, taking account of the information regarding market trends supplied by the Group's internal departments (Product and Sales Departments). In this manner, the Group develops its collections trying to meet the needs of end customers that are not yet satisfied by the market. The internal unit dedicated to the design of products manages operating activities and also coordinates the external consultants of which the Company makes use. In some cases, in fact, the Group only uses external designers for the product design phase, while the development and implementation phase is in any case carried out in house.

### **Relations with related parties**

The "Regulation bearing provisions governing transactions with related parties" was adopted by CONSOB resolution no. 17221 of 12 March 2010, as amended by CONSOB resolution no. 17389 of 23 June 2010. On 18 November 2010 the Board of Directors of Piquadro S.p.A. adopted the procedure concerning related parties which was also drawn up by taking account of the instructions subsequently provided by CONSOB for the application of the new regulations by DEM/10078683 notice of 24 September 2010.

The said procedure, which is published on the website of Piquadro ([www.piquadro.com](http://www.piquadro.com)), has the purpose to determine the criteria to be complied with for the approval of the transactions with related parties to be effected by Piquadro or its subsidiaries, in order to ensure transparency, as well as the material and procedural correctness of the transactions themselves. The identification of transactions with related parties is made as required by the CONSOB regulation referred to.

As to relations with related parties, these are commented on in the consolidated interim quarterly financial statements and in the Notes to the Financial Statements.

### **Direction and Coordination activities (pursuant to Article 37, paragraph 2, of the Markets' Regulation)**

The Company is not subject to direction and coordination activities pursuant to Article 2497 and ff. of the Italian Civil Code. In fact, although under Article 2497-sexies of the Italian Civil Code "it is presumed, unless there is evidence to the contrary, that the activity of direction and coordination of companies is carried out by the company or entity that is required to consolidate their financial statements or that controls them in any way pursuant to Article 2359", neither Piquadro S.p.A. nor Piquadro Holding S.p.A., i.e. the companies controlling Piquadro S.p.A., carries out direction and coordination activities in relation to the Company, in that (i) they do not give instructions to their subsidiary; and (ii) there is no significant organisational/functional connection between these companies and Piquadro S.p.A..

In addition to directly carrying out operating activities, Piquadro S.p.A., in its turn, also carries out direction and coordination activities in relation to the companies it controls, pursuant to Articles 2497 and ff. of the Italian Civil Code.

### **Significant events after the quarter**

On 23 July 2014, the ordinary Shareholders' Meetings of Piquadro S.p.A. approved the Financial Statements for the financial year ended 31 March 2014 and the distribution of a unit dividend of Euro 0.02 to the Shareholders, for a total amount of Euro 1 million.

The dividend was paid starting from 31 July 2014 (with record date on 30 July 2014), with coupon no. 7 being detached on 28 July 2014.

Furthermore, the Shareholders' Meeting approved the authorisation of the Board of Directors to acquire and dispose of treasury shares, in compliance with the regulatory provisions and regulations in force, in order to pursue, also acting, if required, pursuant to the market practice no. 1 and 2 referred to in the Consob Resolution 16839/2009, the following objectives: (i) contributing to the stabilisation of the stock performance and the support

to liquidity; (ii) establishing the so-called “stock of securities”, so that the Company may keep and dispose of shares for any possible use of the same as fees in extraordinary operations, including any exchange of shareholdings, with other persons within any transactions of interest to the Company. The Shareholders’ Meeting authorised the Board of Directors to acquire the maximum number of treasury shares permitted by law, for a period of 12 months from the date of authorisation – that is until the Shareholders’ Meeting which approves the financial statements as at 31 March 2015 – by using the reserves available according to the last financial statements as duly approved. The abovementioned transactions may be carried out, on one or more occasions, by purchasing shares, pursuant to article 144-bis, paragraph 1, letter b, of the Issuers’ Regulation, on regulated markets according to operating procedures set out in the regulations governing the organization and management of the markets themselves, which do not allow the direct matching of any proposed buy orders with any predetermined proposed sales orders. Purchases may take place according to procedures other than those specified above pursuant to article 132, paragraph 3, of the TUF or specified by any other provisions applicable from time to time at the time of the transaction. The purchase price of the shares shall be identified, from time to time, on the basis of the procedure selected to carry out the transaction and in accordance with permitted provisions of law, regulations or market practices, between a minimum amount and a maximum amount that may be determined according to the following criteria:

- in any case, the minimum purchase price shall not be 20% less than the reference price that the stock shall have recorded in the trading session on the day prior to any individual transaction;
- in any case, the maximum purchase price shall not be 10% more than the reference price that the stock shall have recorded in the trading session on the day prior to any individual transaction.

In the event that the purchases of treasury shares are carried out within the context of practices permitted with reference to the support to liquidity referred to in point 1 of Consob resolution 16839/2009, and without prejudice to any additional limits set out therein, the price relating to any proposed buy orders shall not exceed the price that is the higher of the price of the last independent transaction and the current price of the highest proposed independent buy order present on the market where the buy orders are placed.

Furthermore, the Shareholders’ Meeting authorised the Board of Directors to sell any treasury shares acquired, in one or more transactions, for the consideration set by the Board, at a minimum of not less, by 20%, than the reference price that the share recorded in the stock exchange session of the day preceding each individual transaction.

The Shareholders’ Meeting is required to authorise the sale starting from the date of the resolution passed by the Shareholders’ Meeting of 23 July 2014, without any time limits.

In the event that the sales of treasury shares are carried out within the context of practices permitted with reference to the support to market liquidity referred to in point 1 of Consob resolution 16839/2009, and without prejudice to any additional limits set out therein, the price relating to any proposed sales orders shall not be less than the price that is the lower of the price of the last independent transaction and the current price of the highest proposed independent sales order present on the market where the sales orders are placed.

In consideration of the fact that neither the third and last tranche of the options assigned under the stock option plan named “2008-2013 Stock Option Plan of Piquadro S.p.A.” (the “2008-2013 Plan”) has accrued and that, therefore, the plan itself must be considered to be terminated, the Shareholders’ Meeting has resolved, on the proposal of the Board and in an extraordinary session, as follows: (i) to fully revoke, for the residual nominal amount of Euro 6,000.00, the increase in the Company’s share capital that has been serving the 2008-2013 Plan up to now and the related resolutions passed by the Shareholders’ Meeting; as well as (ii) accordingly, to amend section 6 of the Company’s By-Laws.

In addition to the above, no significant events are reported which occurred at Group level from 1 July 2014 to the date of this Report.

## **Outlook**

The development of the Piquadro Group in the 2014/2015 financial year will be affected by the stability of the economic situation in some relevant markets, as well as by the Group’s ability to continue the process of international expansion. The increase in the turnover recorded in the first quarter of the 2014/2015 financial year is a further testimony to the effectiveness of the investments that the Group has made in relation to the project for its international expansion and to a more glamorous repositioning of the brand. Therefore, the Management expects that in the 2014/2015 financial year the growth achieved up to now will continue, with rates substantially in line with the growth recorded in the first quarter, despite a sharp decline in consumption on the part of particularly important customers such as those from Russia and Ukraine. In terms of profitability, the Management expects that an operating result will be achieved, which will increase more than proportionally with respect to the expected growth in the turnover, both as a result of the reorganisation of some business areas and as a result of the operating

leverage connected to the growth generated above all by the Wholesale channel.

In light of the information commented on above, the consolidated financial statements of the Piquadro Group and the annual accounts of Piquadro S.p.A. were prepared on a going-concern basis.

Silla di Gaggio Montano (BO), 7 August 2014

FOR THE BOARD OF DIRECTORS  
THE CHAIRMAN  
(Marco Palmieri)

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**CONSOLIDATED CONDENSED QUARTERLY FINANCIAL STATEMENTS  
AS AT 30 JUNE 2014**

PIQUADRO

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<i>(in thousands of Euro)</i>	Notes	30 June 2014	31 March 2014
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Intangible assets	(1)	5,018	5,020
Property, plant and equipment	(2)	12,998	13,059
Receivables from others	(3)	822	849
Deferred tax assets	(4)	1,464	1,571
<b>TOTAL NON-CURRENT ASSETS</b>		<b>20,302</b>	<b>20,499</b>
<b>CURRENT ASSETS</b>			
Inventories	(5)	16,539	15,836
Trade receivables	(6)	20,388	21,095
Other current assets	(7)	1,976	1,457
Tax receivables	(8)	270	256
Derivative assets	(9)	47	23
Cash and cash equivalents	(10)	7,851	10,985
<b>TOTAL CURRENT ASSETS</b>		<b>47,071</b>	<b>49,652</b>
<b>TOTAL ASSETS</b>		<b>67,373</b>	<b>70,151</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<i>( in thousands of Euro)</i>	Notes	30 June 2014	31 March 2014
<b>LIABILITIES</b>			
<b>EQUITY</b>			
Share capital		1,000	1,000
Share premium reserve		1,000	1,000
Other reserves		659	567
Retained earnings		29,093	25,567
Group profit for the period		741	3,526
<b>TOTAL EQUITY ATTRIBUTABLE TO THE GROUP</b>		<b>32,493</b>	<b>31,660</b>
Capital and Reserves attributable to minority interests		4	20
Profit/(loss) for the period attributable to minority interests		(12)	(16)
<b>TOTAL EQUITY ATTRIBUTABLE TO MINORITY INTERESTS</b>		<b>(8)</b>	<b>4</b>
<b>EQUITY</b>	(11)	<b>32,485</b>	<b>31,664</b>
<b>NON-CURRENT LIABILITIES</b>			
Borrowings	(12)	9,007	10,317
Payables to other lenders for lease agreements	(13)	2,457	2,604
Provision for employee benefits	(14)	260	254
Provisions for risks and charges	(15)	990	973
Deferred tax liabilities	(16)	104	91
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>12,818</b>	<b>14,239</b>
<b>CURRENT LIABILITIES</b>			
Borrowings	(17)	7,828	7,697
Payables to other lenders for lease agreements	(18)	580	576
Derivative liabilities	(19)	15	89
Trade payables	(20)	10,334	12,887
Other current liabilities	(21)	2,916	2,999
Tax payables	(22)	397	-
<b>TOTAL CURRENT LIABILITIES</b>		<b>22,070</b>	<b>24,248</b>
<b>TOTAL LIABILITIES</b>		<b>34,888</b>	<b>38,487</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>67,373</b>	<b>70,151</b>

## CONSOLIDATED INCOME STATEMENT

<i>(in thousands of Euro)</i>	Notes	30 June 2014	30 June 2013
<b>REVENUES</b>			
Revenues from sales	(23)	13,182	12,293
Other income	(24)	170	207
<b>TOTAL REVENUES (A)</b>		<b>13,352</b>	<b>12,500</b>
<b>OPERATING COSTS</b>			
Change in inventories	(25)	(653)	(2,475)
Costs for purchases	(26)	2,079	3,297
Costs for services and leases and rentals	(27)	6,496	6,519
Personnel costs	(28)	3,537	3,278
Amortisation, depreciation and write-downs	(29)	589	608
Other operating costs		75	65
<b>TOTAL OPERATING COSTS (B)</b>		<b>12,123</b>	<b>11,292</b>
<b>OPERATING PROFIT (A-B)</b>		<b>1,229</b>	<b>1,208</b>
Financial income	(30)	163	250
Financial charges	(31)	(224)	(306)
<b>TOTAL FINANCIAL INCOME AND CHARGES</b>		<b>(61)</b>	<b>(56)</b>
<b>PRE-TAX RESULT</b>		<b>1,168</b>	<b>1,152</b>
Income tax	(32)	(439)	(443)
<b>PROFIT FOR THE PERIOD</b>		<b>729</b>	<b>709</b>
attributable to:			
EQUITY HOLDERS OF THE COMPANY		741	717
MINORITY INTERESTS		(12)	(8)
(Basic) Earnings per share in Euro	(33)	0.015	0.014
(Diluted) Earnings per share in Euro		0.014	0.013

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	<b>30 June 2014</b>	<b>30 June 2013</b>
<b>Profit (Loss) for the period (A)</b>	<b>729</b>	<b>709</b>
Profit/(Losses) arising from the translation of financial statements of foreign companies	9	(48)
Profit/(Losses) on hedging instruments of cash flows (cash flow hedge)	71	-
Actuarial gain (losses) on defined-benefit plans	(3)	-
<b>Total Profits/(Losses) recognised in equity (B)</b>	<b>77</b>	<b>(48)</b>
<b>Total comprehensive Income/(Losses) for the period (A) + (B)</b>	<b>806</b>	<b>661</b>
Attributable to the Group	818	669
Minority interests	(12)	(8)

**STATEMENT OF CHANGES IN CONSOLIDATED EQUITY**  
(in thousands of Euro)

Description	Other reserves							Retained earnings	Group profit	Equity attributable to the Group	Capital and Reserves attributable to minority interests	Profit/ (Loss) attributable to minority interests	Total Equity attributable to the Group and minority interests
	Share capital	Share premium reserve	Translation reserve	Fair value reserve	Reserve for Employee Benefits	Other reserves	Total Other Reserves						
<b>Balances as at 31.03.2013</b>	<b>1,000</b>	<b>1,000</b>	<b>143</b>	<b>0</b>	<b>0</b>	<b>569</b>	<b>712</b>	<b>23,278</b>	<b>3,263</b>	<b>29,253</b>	<b>40</b>	<b>-20</b>	<b>29,273</b>
Change in the standard (Reserve for defined-benefit plans)					-34		(34)	34		0			0
Profit for the period									717	717		-8	709
<u>Other components of the comprehensive result as at 30 June 2013:</u>													
- Exchange differences from translation of financial statements in foreign currency			-48				(48)			(48)			(48)
- Fair value of financial instruments										0			0
<b>Total Comprehensive Income for the period</b>			<b>-48</b>		<b>-34</b>		<b>(82)</b>	<b>34</b>	<b>717</b>	<b>669</b>		<b>-8</b>	<b>661</b>
<u>Allocation of the result for the period as at 31 March 2013:</u>													
- to dividends									0	0			0
- to reserves								3,263	-3,263	0	-20	20	0
Fair value of Stock Option Plans					0	18	18			18			18
Reserve for actuarial gains (losses) on defined-benefit plans					0		0			0			0
<b>Balances as at 30.06.2013</b>	<b>1,000</b>	<b>1,000</b>	<b>95</b>	<b>0</b>	<b>-34</b>	<b>587</b>	<b>648</b>	<b>26,575</b>	<b>717</b>	<b>29,940</b>	<b>20</b>	<b>-8</b>	<b>29,952</b>
Description	Other reserves							Retained earnings	Group profit	Equity attributable to the Group	Capital and Reserves attributable to minority interests	Profit/ (Loss) attributable to minority interests	Total Equity attributable to the Group and minority interests
	Share capital	Share premium reserve	Translation reserve	Fair value reserve	Reserve for Employee Benefits	Other reserves	Total Other Reserves						
<b>Balances as at 31.03.2014</b>	<b>1,000</b>	<b>1,000</b>	<b>16</b>	<b>-48</b>	<b>-28</b>	<b>627</b>	<b>567</b>	<b>25,567</b>	<b>3,526</b>	<b>31,660</b>	<b>20</b>	<b>-16</b>	<b>31,664</b>
Profit for the period									741	741		-12	729
<u>Other components of the comprehensive result as at 30 June 2014:</u>													
- Exchange differences from translation of financial statements in foreign currency			9				9			9			9
- Reserve for actuarial gains (losses) on defined-benefit plans					-3		-3			-3			-3
- Fair value of financial instruments				71			71			71			71
<b>Total Comprehensive Income for the period</b>			<b>9</b>	<b>71</b>	<b>-3</b>	<b>0</b>	<b>77</b>		<b>741</b>	<b>818</b>		<b>-12</b>	<b>806</b>
<u>Allocation of the result for the period as at 31 March 2014:</u>													
- to dividends										0			0
- to reserves								3,526	-3,526	0	-16	16	0
Fair value of Stock Option Plans						15	15			15			15
<b>Balances as at 30.06.2014</b>	<b>1,000</b>	<b>1,000</b>	<b>25</b>	<b>23</b>	<b>-31</b>	<b>642</b>	<b>659</b>	<b>29,093</b>	<b>741</b>	<b>32,493</b>	<b>4</b>	<b>-12</b>	<b>32,485</b>

## CONSOLIDATED STATEMENT OF CASH FLOWS

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
<b>Pre-tax profit</b>	<b>1,168</b>	<b>1,152</b>
Adjustments for:		
Depreciation of property, plant and equipment/Amortisation of intangible assets	589	554
Provision for bad debts	-	55
Net financial charges/(income), including exchange rate differences	61	56
<b>Cash flow from operating activities before changes in working capital</b>	<b>1,818</b>	<b>1,817</b>
Change in trade receivables (net of the provision)	707	1,774
Change in inventories	(703)	(2,295)
Change in other current assets	(492)	(621)
Change in trade payables	(2,553)	(1,529)
Change in provisions for risks and charges	145	53
Change in other current liabilities	(83)	(509)
Change in tax receivables/payables	384	
<b>Cash flow from operating activities after changes in working capital</b>	<b>(777)</b>	<b>(1,310)</b>
Payment of taxes	(441)	203
Interest paid	64	(54)
<b>Cash flow generated from operating activities (A)</b>	<b>(1,154)</b>	<b>(1,161)</b>
Investments in intangible assets	(167)	(945)
Investments in property, plant and equipment	(359)	(387)
Investments in fixed financial assets		
<b>Changes generated from investing activities (B)</b>	<b>(526)</b>	<b>(1,332)</b>
<b>Financing activities</b>		
Change in long-term financial receivables	-	-
Repayment of short- and medium/long-term borrowings	(1,295)	1,855
Registering of short- and medium/long-term borrowings	-	-
Changes in financial instruments	(97)	(41)
Lease instalments paid	(154)	(148)
Payment of dividends	-	-
Other changes in Equity	92	(30)
<b>Cash flow generated from/(absorbed by) financing activities (C)</b>	<b>(1,454)</b>	<b>1,636</b>
Net increase (decrease) in cash and cash equivalents (A+B+C)	(3,134)	(857)
<b>Cash and cash equivalents at the beginning of the period</b>	<b>10,985</b>	<b>20,476</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>7,851</b>	<b>19,619</b>

### Note to the statement of cash flows:

As required by IAS 7, paragraph 44 (a), the items “investments in property, plant and equipment” and “registering of borrowings” do not include the effects of financial changes relating to the recognition of finance leases according to IAS 17 as they are non-monetary items (the disbursements relating to the payment of lease rentals, including the related financial charges, have also been considered).

**NOTES TO THE CONSOLIDATED CONDENSED  
QUARTERLY FINANCIAL STATEMENTS  
AS AT 30 JUNE 2014**





## **GENERAL INFORMATION**

### **The Group's business**

Piquadro S.p.A. (hereinafter also referred to as “Piquadro”, “the Company” or “the Parent Company”) and its subsidiaries (“the Piquadro Group” or “the Group”) design, produce and market leather goods - bags, suitcases and accessories - characterised by attention to design and functional and technical innovation.

The Company was established on 26 April 2005. The share capital has been subscribed through the contribution of the branch of business relating to operating activities on the part of the former Piquadro S.p.A (now Piquubo S.p.A., the ultimate company controlling the Company), which became effective for legal, accounting and tax purposes on 2 May 2005.

Effective from 14 June 2007, the registered office of Piquadro S.p.A. was moved from Riola di Vergato (Bologna), via Canova no. 123/O-P-Q-R to Località Sassuriano 246, Silla di Gaggio Montano (Bologna).

As of today's date, the Company is owned by Marco Palmieri through Piquubo S.p.A., which is 100% owned. Piquubo S.p.A., in fact, holds 93.34% of the share capital of Piquadro Holding SpA, which in its turn holds 68.37% of the share capital of Piquadro S.p.A., a company which is listed on the Milan Stock Exchange since 25 October 2007.

Furthermore, it should be noted that for a better understanding of the economic performance of the company, reference is made to the extensive information reported in the Report on Operations prepared by the Directors.

These consolidated condensed quarterly financial statements relating to the first three months of the financial year were prepared by the Board of Directors on 7 August 2014.

### **Seasonality**

The Piquadro Group operates in a seasonal market that is typical of the sector to which it belongs.

Historically, the Group's sales revenues achieved in the first three months of the financial year (i.e. from April to June) account for about 19.5% of the consolidated turnover of the financial year (a percentage calculated on the basis of consolidated revenues as at 30 June 2013 compared to consolidated revenues as at 31 March 2014) with a consequent impact on margins. Accordingly, it should be noted that, even if expressing the Group's economic and financial performance, the result as at 30 June 2014, does not fully represent the result that the Group expects to achieve in the financial year that will end on 31 March 2015.

## **CRITERIA FOR THE PREPARATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS, THE GROUP STRUCTURE AND THE SCOPE OF CONSOLIDATION**

### **Accounting standards and policies**

These consolidated condensed quarterly financial statements as at 30 June 2014 were prepared pursuant to Article 154-ter of Legislative Decree no. 58/98 and in accordance with International Accounting Standards (IAS/IFRS) adopted by the European Union and in particular with the accounting standard applicable to interim financial reporting (IAS 34).

IAS 34 allows interim financial statements to be prepared in a “condensed” form, i.e. on the basis of minimum disclosures substantially less detailed than required by IFRS as a whole, provided that a complete set of financial statements prepared on the basis of IFRS has been previously made available to the public.

These interim financial statements have been prepared in a “condensed” form and they must therefore be read together with the Group's consolidated financial statements ended 31 March 2014 prepared in accordance with IFRS adopted by the European Union, to which reference is made for a better understanding of the Group's business and structure and of the accounting standards and criteria adopted.

The preparation of interim financial statements in accordance with IAS 34 – Interim Financial Reporting requires judgments, estimates and assumptions that impact on assets, liabilities, costs and revenues. It should be noted that the final results may prove different from those obtained as a result of these estimates.

The accounting statements of income statement, balance sheet, changes in equity and statement of cash flows are prepared in an extended form and are the same as those adopted for the consolidated financial statements ended 31 March 2014.

The accounting standards and policies adopted in preparing consolidated interim financial statements are the same as those used in preparing the consolidated financial statements of Piquadro S.p.A. ended 31 March 2014, to which reference is made for a description of the same.

Any other changes, amendments, improvements and interpretations that are applicable from 1 April 2014 regulate cases and series of cases that were not relevant to the group as at the date of this Interim Financial Report.

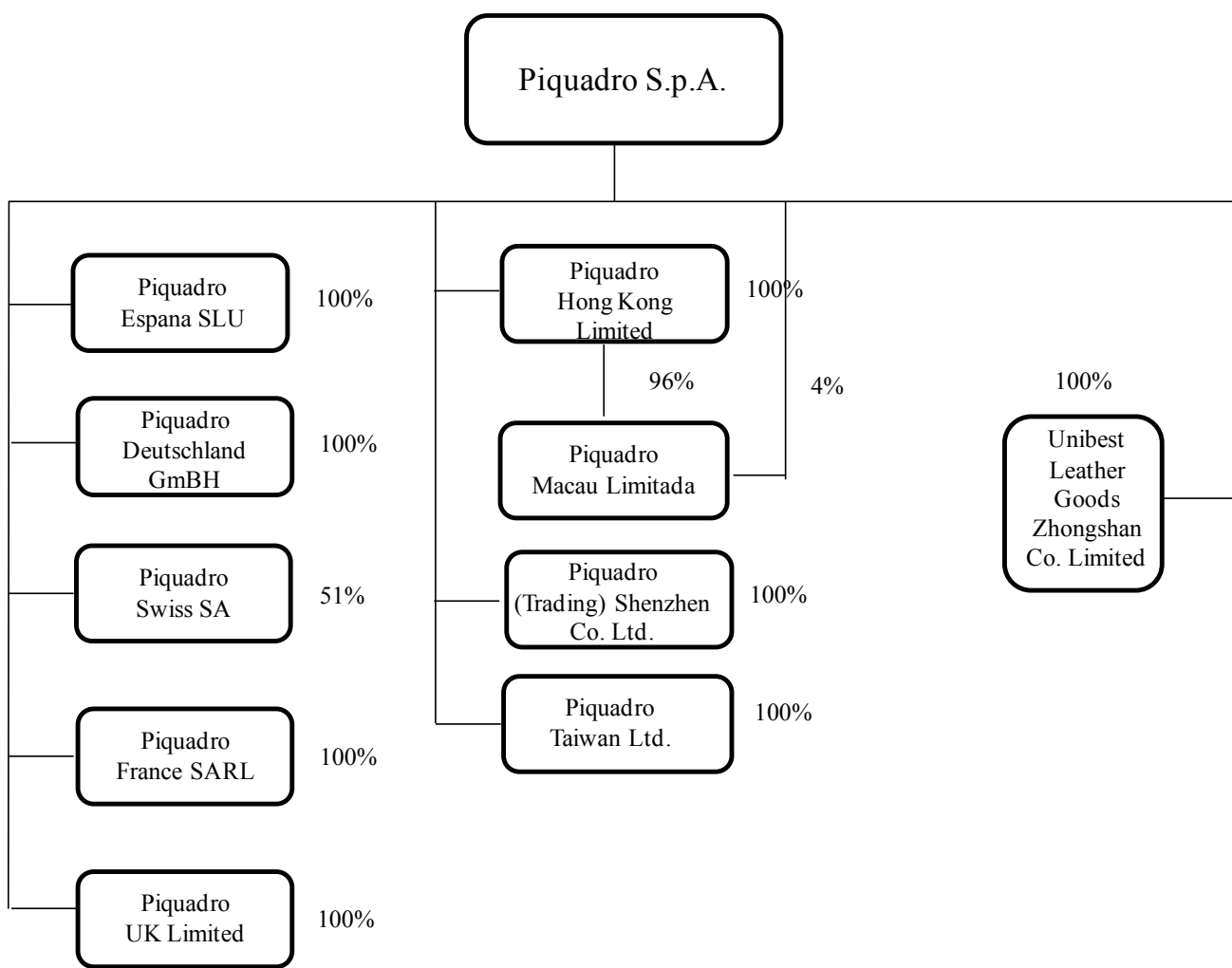
The consolidated interim financial statements are made up of the Balance Sheet, the Income Statement, the Statement of Cash Flows, the Statements of Changes in Equity and these Explanatory Notes. Economic data, changes in equity and cash flows for the quarter ended 30 June 2014 are compared with the quarter ended 30 June 2013. Financial data as at 30 June 2014 are compared with the corresponding values as at 31 March 2014 (relating to the last consolidated annual accounts).

For a better description, accounting data are reported in thousands of Euro in both the accounting statements and these Notes.

The reporting currency of these consolidated financial statements is the Euro, since this currency prevails in the economies of the countries where the Piquadro Group companies conduct their business.

### The Group structure

For the purpose of provide a clear representation, below is reported the chart of the Group structure as at 30 June 2014:



### Principles of consolidation

Companies are defined as subsidiaries when the Parent Company, either directly or indirectly, has the power to operate them in such a way as to obtain the benefits from conducting this business. Control is presumed to exist when the Group holds the majority of the voting rights. Potential voting rights that can be exercised or are convertible at the time are also taken into consideration in defining control.

The criteria adopted in applying the method of consolidation on a line-by-line basis are mainly the following:

- the book value of the equity investments held by the Parent Company or by the other companies being consolidated is eliminated against the related equity in consideration of the assumption of assets and liabilities of the investee companies;
- the surplus, if any, of the total cost of the businesses acquired with respect to the portion in the fair value pertaining to identifiable assets and liabilities and potential liabilities is recognised under item Goodwill, under Intangible Assets;
- significant transactions occurred between consolidated companies are also eliminated, as well as credit and debt items and profits not yet realised which arise from transactions between Group companies;
- the portion of Total Equity pertaining to minority shareholders is recognised under a special item, while the portion of result for the period pertaining to minority interests is recognised separately in the consolidated income statement;
- the companies acquired or sold in the course of the financial year are consolidated for the period in which control was exercised.

### Scope of consolidation

The consolidated interim financial statements ended 30 June 2014 and 30 June 2013 include the interim financial statements of the Parent Company Piquadro S.p.A. and those of all companies over which it exercises control, either directly or indirectly.

Compared to the financial year ended 31 March 2014, during the quarter ended 30 June 2014 no new Company was included in the scope of consolidation.

The complete list of the companies included in the scope of consolidation as at 30 June 2014 and 30 June 2013 with the related shareholders' equity and share capital recognised according to Italian or foreign accounting standards (as the Group companies have prepared their interim financial statements according to the Italian or foreign regulations and accounting standards, and have only prepared the consolidation file according to IFRS functionally to the consolidation into Piquadro) are reported in the tables below:

### Scope of consolidation as at 30 June 2014

Name	HQ	Country	Currency	Share Capital (local currency /000)	Shareholders' equity (Euro/000)	Control %
Piquadro S.p.A.	Gaggio Montano (BO)	Italy	EUR	1,000	32,981	Parent Company
Piquadro España Slu	Barcelona	Spain	EUR	898	746	100%
Piquadro Deutschland Gmbh	Munich	Germany	EUR	25	(33)	100%
Uni Best Leather Goods Zhongshan Co Limited	Guangdong	People's Republic of China	RMB	22,090	319	100%
Piquadro Hong Kong Limited	Hong Kong	Hong Kong	HKD	2,000	22	100%
Piquadro Macau Limitada	Macau	Macau	HKD	25	63	100%
Piquadro Trading (Shenzhen) Co. Ltd.	Shenzhen	People's Republic of China	RMB	13,799	1,010	100%
Piquadro Taiwan Co. Ltd.	Taipei	Taiwan	NTD	25,000	550	100%
Piquadro France SARL	Paris	France	EUR	2,500	2,457	100%
Piquadro Swiss SA	Mendrisio	Switzerland	CHF	100	(20)	51%
Piquadro UK Limited	London	United Kingdom	GBP	-	867	100%

### Scope of consolidation as at 30 June 2013

Name	HQ	Country	Currency	Share Capital (local currency /000)	Shareholders' equity (Euro/000)	Control %
Piquadro S.p.A.	Gaggio Montano (BO)	Italy	EUR	1,000	30,592	Parent Company
Uni Best Leather Goods Co. Limited*	Kowloon	Hong Kong	EUR	-	-	100%
Piquadro España Slu	Barcelona	Spain	EUR	898	718	100%
Piquadro Deutschland Gmbh	Munich	Germany	EUR	25	(75)	100%
Uni Best Leather Goods Zhongshan Co Limited	Guangdong	People's Republic of China	RMB	9,891	(1,048)	100%
Piquadro Hong Kong Limited	Hong Kong	Hong Kong	HKD	2,000	50	100%
Piquadro Macau Limitada	Macau	Macau	HKD	25	91	100%
Piquadro Trading (Shenzhen) Co. Ltd.	Shenzhen	People's Republic of China	RMB	13,799	1,081	100%
Piquadro Taiwan Co. Ltd.	Taipei	Taiwan	NTD	25,000	562	100%
Piquadro BV	Zoetermeer	Netherland	EUR	300	309	100%
Piquadro France	Paris	France	EUR	2,500	2,508	100%
Piquadro Swiss	Mendrisio	Switzerland	CHF	100	25	51%

\* Company being wound up.

\*\* Type of company in which, by virtue of the provisions of the by-laws and separate agreements, the Parent Company is entitled to the totality of corporate quotas and the profits generated by the same, in addition to retaining full control of the corporate governance.

The companies that the Parent Company Piquadro S.p.A. controls, either directly or indirectly, and either legally or in practice, are consolidated according to the line-by-line consolidation method, which consists in reporting all the assets and liabilities items in their entirety from the date on which control has been acquired up to the date control ceases.

The financial statements expressed in a foreign currency other than the Euro are translated into Euro by applying the exchange rates applied below for the quarters ended 30 June 2014 and 30 June 2013 (foreign currency corresponding to Euro 1):

Foreign currency	Average *		Closing *	
	2014	2013	2014	2013
Hong Kong Dollar (HKD)	10.63	10.14	10.59	10.15
Renminbi (RMB)	8.54	8.04	8.47	8.03
Taiwan Dollar (TWD)	41.29	39.02	40.80	39.32
Swiss Franc (CHF)	1.22	1.23	1.22	1.23
Great Britain Pound (GBP)	0.81	-	0.80	-

## COMMENT ON THE MAIN ITEMS IN THE STATEMENT OF FINANCIAL POSITION

### ASSETS

#### NON-CURRENT ASSETS

##### Note 1 – Intangible assets

As at 30 June 2014 the value of intangible assets was equal to Euro 5,018 thousand (Euro 5,020 thousand as at 31 March 2014).

Below is reported the statement of changes of this item:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>
Balance as at 31 March 2014	5,020
Increases	167
Other changes	-
Amortisation and write-downs	(169)
<b>Total</b>	<b>5,018</b>

In the quarter ended 30 June 2014, the increases in intangible assets, equal to Euro 167 thousand, related to investments in software for Euro 48 thousand, to other intangible assets for Euro 52 thousand and to intangible assets under development for Euro 67 thousand.

No intangible assets with an indefinite useful life are reported in the accounts.

##### Note 2 – Property, plant and equipment

As at 30 June 2014, the value of property, plant and equipment was equal to Euro 12,998 thousand (Euro 13,059 thousand as at 31 March 2014).

Below is reported the statement of changes of this item:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>
Balance as at 31 March 2014	13,059
Increases	359
Other Changes	-
Depreciation and write-downs	(420)
<b>Total</b>	<b>12,998</b>

On the contrary, increases in property, plant and equipment, equal to Euro 359 thousand in the quarter ended 30 June 2014 were mainly attributable to plant and machinery for Euro 24 thousand and to industrial and business equipment for Euro 335 thousand.

Below is reported the net book value as at 30 June 2014 of the assets used by the Group by virtue of finance lease agreements:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>
Land	878
Buildings	4,714
Industrial and business equipment	153
<b>Total</b>	<b>5,745</b>

##### Note 3 – Receivables from others

Receivables from others, equal to Euro 822 thousand as at 30 June 2014 (Euro 849 thousand as at 31 March 2014) relate to the guarantee deposits paid for various utilities, including those relating to the operation of Company-owned shops, and deposits relating to the lease of Company-owned shops that are not yet operating.

#### Note 4 – Deferred tax assets

As at 30 June 2014, the amount of deferred tax assets was equal to Euro 1,464 thousand (Euro 1,571 thousand as at 31 March 2014) and was mainly made up of Euro 1,032 thousand of temporary tax differences relating to Piquadro S.p.A. (Euro 1,046 thousand as at 31 March 2014) relating to the IRES and IRAP tax effect on taxed funds, in addition to adjustments made at the time of the preparation of the consolidated financial statements (including the reversal of the intercompany profit with an advanced tax effect equal to Euro 393 thousand as at 30 June 2014).

#### CURRENT ASSETS

#### Note 5 – Inventories

The tables below report the breakdown of net inventories into the relevant classes and the changes in the provision for write-down of inventories (entered as a direct reduction in the individual classes of inventories), respectively:

<i>(in thousands of Euro)</i>	<b>Gross value as at 30 June 2014</b>	<b>Provision for write-down</b>	<b>Net value as at 30 June 2014</b>	<b>Net value as at 31 March 2014</b>
Raw Materials	3,174	(151)	3,023	2,721
Semi-finished products	595	-	595	589
Finished products	13,220	(299)	12,921	12,526
<b>Inventories</b>	<b>16,989</b>	<b>(450)</b>	<b>16,539</b>	<b>15,836</b>

Below is reported the breakdown and the changes in the provision for write-down of inventories:

<i>(in thousands of Euro)</i>	<b>Provision as at 31 March 2014</b>	<b>Use</b>	<b>Allocation</b>	<b>Provision as at 30 June 2014</b>
Provision for write-down of raw materials	151	-	-	151
Provision for write-down of finished products	299	-	-	299
<b>Total provision for write-down of inventories</b>	<b>450</b>	<b>-</b>	<b>-</b>	<b>450</b>

As at 30 June 2014, inventories showed an increase compared to the corresponding values as at 31 March 2014. This increase is mainly attributable to the different seasonality and to the early production relating to the increased sales expected in the current financial year.

#### Note 6 – Trade receivables

As at 30 June 2014, trade receivables were equal to Euro 20,388 thousand compared to Euro 21,095 thousand as at 31 March 2014. The decrease, equal to Euro 707 thousand, is mainly attributable to the improved credit management, above all in relation to the Italian customers, which is the result of the distribution reorganisation that has been carried out in recent years.

The adjustment to the face value of receivables from customers at their presumed realisable value is obtained through a special provision for bad debts, whose changes are showed in the table below:

<i>(in thousands of Euro)</i>	<b>Provision as at 30 June 2014</b>	<b>Provision as at 31 March 2014</b>
Balance at the beginning of the year	1,173	1,377
Provision	-	430
Uses	-	(634)
<b>Total provision for bad debts</b>	<b>1,173</b>	<b>1,173</b>

#### Note 7 – Other current assets

Below is reported the breakdown of other current assets:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
Other assets	624	485
Accrued income and prepaid expenses	1,352	972
<b>Other current assets</b>	<b>1,976</b>	<b>1,457</b>

Other assets mainly related to advances to suppliers of the Parent Company for Euro 124 thousand, INAIL advances of the Parent Company equal to Euro 51 thousand, and VAT credits related to subsidiaries for Euro 299 thousand.

#### **Note 8 – Tax receivables**

As at 30 June 2014 tax receivables were equal to Euro 270 thousand (Euro 256 thousand at 31 March 2014) and related to the “Receivable for IRES tax refund” (equal to Euro 270 thousand), relating to the refund of the IRES tax due following the deductibility of the IRAP tax relating to the cost of subordinate employment and employment treated as such referred to in Decree Law 201/2011 and Decree Law 16/2012 for the years 2007- 2011. This amount must be considered as a receivable due beyond 12 months.

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
Receivables for income taxes	-	(14)
Receivable for IRES tax refund	270	270
<b>Tax receivables</b>	<b>270</b>	<b>256</b>

#### **Note 9 - Derivative assets**

As at 30 June 2014 there were assets relating to the currency forward purchases (USD) equal to Euro 47 thousand (Euro 23 thousand as at 31 March 2014), while there were no assets relating to hedging of financial instruments.

The Company hedges the exchange risk connected to purchases of raw materials in US dollars and for contract work done in China. In consideration for this risk, the Company makes use of instruments to hedge the risk attached to the related rate, trying to fix and crystallise the exchange rate at a level that is in line with the budget forecasts.

#### **Note 10 – Cash and cash equivalents**

Below is reported the breakdown of cash and cash equivalents (mainly relating to the Parent Company):

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
Cash, cash on hand and cheques	90	95
Available current bank accounts	7,761	10,890
<b>Cash and cash equivalents</b>	<b>7,851</b>	<b>10,985</b>

The balance represents cash and cash equivalents and the existence of cash and cash on hand at the closing dates of the periods. For a better understanding of the dynamics in the Company’s liquidity, reference is made to the statement of cash flows and the breakdown of net financial position.

## **LIABILITIES**

### **NON-CURRENT LIABILITIES**

#### **Note 11 – Equity**

##### *a) Share capital*

As at 30 June 2014, the Share Capital of the Piquadro Group, was equal to Euro 1,000 thousand and was represented by no. 50,000,000 of ordinary shares, fully subscribed and paid up, with regular enjoyment, with no indication of their par value.

During the financial year 2012/013, the Shareholders' Meeting approved the guidelines of a new stock option plan for the 2012-2017 period, which is reserved for certain directors, executives with strategic responsibilities, employees and collaborators of Piquadro S.p.A. and of other companies owned by it, and resolved to approve the consequent capital increase, excluding the right of option serving the plan, up to a maximum amount of Euro 93,998, through the issue of a maximum number of 4,699,900 ordinary shares of Piquadro S.p.A., of no par value, having the same features and enjoyment as the outstanding shares; this capital increase may be also implemented in more than one payment and is divisible by 31 December 2018.

On 26 September 2012, the Board of Directors resolved to determine the subscription price of the Piquadro ordinary shares, to be paid by the beneficiaries at the time of the subscription of the shares deriving from the exercise of the options, for an amount of Euro 1.53 per share, thus determining an overall number of 3,600,000 rights of option to be assigned to the respective beneficiaries. Furthermore, subject to the opinion of the Remuneration Committee, the list of the plan's beneficiaries was approved, specifying the number of rights of option assigned to each of them.

The new stock option plan will have a term of five years and the accrual of options, to the extent of 30% by 30 September 2015, 30% by 30 September 2016 and 40% by 30 September 2017, is subject to:

- i) the permanence of the relationship of administration, subordinate employment or collaboration, as the case may be;
- ii) the achievement by the Piquadro Group of certain EBIT targets, expected respectively for the related financial year, with a normalized positive NFP;
- iii) the circumstance that the Piquadro shares as at the date of accrual were still listed in an Italian regulated market.

The criterion adopted to measure the 2012-2017 stock option plans is based on the Black – Scholes model, which has been properly amended in order to be able to include the conditions of accrual of the options. Therefore, the calculation model has been created specifically in order to take account of the characteristics envisaged in the rules of the plan.

As at 30 June 2014 none of the 3,600,000 options granted against the new stock option plan had accrued.

In the financial year ended 30 June 2014 the abovementioned stock option plans entailed the recognition of a cost of Euro 15 thousand in the income statement.

**b) *Share premium reserve***

This reserve, which remained unchanged compared to the financial year ended at 30 June 2014, was equal to Euro 1,000 thousand.

**c) *Translation reserve***

As at 30 June 2014 the reserve was positive for Euro 25 thousand (it reported a positive balance of Euro 16 thousand as at 31 March 2014). This item is referred to the exchange rate differences due to the consolidation of the Companies with a relevant currency other than the Euro, i.e. Uni Best Hong Kong Ltd, Piquadro Hong Kong and Piquadro Macau (the relevant currency being the Hong Kong Dollar), Uni Best Leather Goods (Zhongshang) Co. Ltd and Piquadro Trading Shenzhen (the relevant currency being the Chinese Renminbi), Piquadro Middle East (the relevant currency being the Dirham), Piquadro Taiwan Co. Ltd (the relevant currency being the Taiwan Dollar), Piquadro Swiss SA (the relevant currency being the Swiss Franc) and Piquadro UK (the relevant currency being the Great Britain Pound).

**d) *Group net profit***

This item relates to the recognition of the Group profit, equal to Euro 741 thousand, in the first three months ended 30 June 2014.

**e) *Equity attributable to minority interests***

The item refers to the portions of revenue reserves, equal to Euro 8 thousand (at 31 March 2014 there were profits and reserves attributable to the minority interests equal to Euro 4 thousand), which are attributable to the minority interests of Piquadro Swiss SA and of which the Parent Company owns 51% of the share capital.



## Note 12 – Borrowings

Below is the breakdown of non-current payables to banks:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
Borrowings from 1 to 5 years	9,007	10,317
Borrowings beyond 5 years	-	-
<b>Medium/long-term borrowings</b>	<b>9,007</b>	<b>10,317</b>

As at 30 June 2013, borrowings mainly related to Piquadro S.p.A. and included:

1. Euro 810 thousand for the unsecured loan granted by Carisbo S.p.A. in 22 November 2010 (against an initial amount of Euro 2,700 thousand), of which a current portion of Euro 540 thousand and a non-current portion of Euro 270 thousand;
2. Euro 2,901 thousand relating to the unsecured loan granted by UBI – Banca Popolare Commercio & Industria on 25 July 2012 (against an initial amount of Euro 5,000 thousand), of which a current portion of Euro 1,261 thousand and a non-current portion of Euro 1,640 thousand;
3. Euro 2,000 thousand relating to the unsecured loan granted by Credem – Gruppo Emiliano (against an initial amount of Euro 2,000 thousand), fully relating to the current portion. The financing was rescheduled on 26 June 2014 in order to meet better economic conditions linked to a change in interbank rates;
4. Euro 3,839 thousand relating to the unsecured loan granted by Unicredit on 31 October 2012 (against an initial amount of Euro 6,000 thousand), of which a current portion of Euro 1,499 thousand and a non-current portion of Euro 2,340 thousand;
5. Euro 2,401 thousand relating to the unsecured loan granted by ICCREA – Banca Impresa S.p.A. on 11 December 2012 (against an initial amount of Euro 3,750 thousand), of which a current portion of Euro 937 thousand and a non-current portion of Euro 1,464 thousand;
6. Euro 4,444 thousand relating to the unsecured loan granted by Mediocredito Italiano S.p.A. on 28 February 2013, of which a current portion of Euro 1,111 thousand and a non-current portion of Euro 3,333 thousand;
7. Euro 376 thousand fully relating to the short-term portion and to the Unicredit loan (Shanghai branch) granted to the subsidiary Piquadro Trading Shenzhen;
8. Euro 162 thousand fully relating to the short-term portion and related to the Minority shareholders loan of the subsidiary Piquadro Swiss SA, which was entered into on 16 October 2012 for an initial amount of 196 thousand Swiss Francs.

Below is reported the breakdown of the loans:

<i>(in thousands of Euro)</i>	<b>Date of granting of the loan</b>	<b>Initial amount</b>	<b>Currency</b>	<b>Current borrowings</b>	<b>Amort. cost (S/T)</b>	<b>Non-current borrowings</b>	<b>Amort. Cost (L/T)</b>	<b>Total</b>
Carisbo loan	22 November 2010	2,700	EUR	540	(1)	270	-	809
UBI loan	25 July 2012	5,000	EUR	1,260	(11)	1,640	(6)	2,883
Credem loan	26 June 2014	2,000	EUR	2,000	(5)	-	-	1,995
Unicredit loan	31 October 2012	6,000	EUR	1,499	(18)	2,340	(11)	3,810
ICCREA loan	11 December 2012	3,750	EUR	937	(8)	1,464	(5)	2,388
Mediocredito loan	28 February 2013	5,000	EUR	1,111	(14)	3,333	(18)	4,412
Currency loan Unicredit	Piquadro Trading Shenzhen	900	CNY	376	-	-	-	376
Currency loan	Piquadro Swiss SA	197	CHF	162	-	-	-	162
				<b>7,885</b>	<b>(57)</b>	<b>9,047</b>	<b>(40)</b>	<b>16,835</b>

### Note 13 – Payables to other lenders for lease agreements

Below is reported the following breakdown:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
<b>Non-current portion:</b>		
Payables to leasing companies	2,457	2,604
<b>Current portion:</b>		
Payables to leasing companies	580	576
<b>Payables to other lenders for lease agreements</b>	<b>3,037</b>	<b>3,180</b>

As at 30 June 2014, payables to other lenders due beyond 12 months were equal to Euro 2,457 thousand, and mainly related to the lease agreement in relation to the plant and the land located in Sassuriano, Silla di Gaggio Montano (Province of Bologna) (Euro 2,604 thousand at 31 March 2014).

### Note 14 – Provision for Employee Benefits

As at 30 June 2014 the value of the provision was equal to Euro 260 thousand (Euro 254 thousand as at 31 March 2014) and has been determined by an independent actuary.

### Note 15 – Provisions for risks and charges

Below are the changes in provisions for risks and charges as at 30 June 2014:

<i>(in thousands of Euro)</i>	<b>Provision as at 31 March 2014</b>	Use	Allocation	<b>Provision as at 30 June 2014</b>
Provision for supplementary clientele indemnity	736	-	17	753
Other provisions for risks	237	-	-	237
<b>Total</b>	<b>973</b>	-	<b>15</b>	<b>990</b>

The “provision for supplementary clientele indemnity” represents the potential liability with respect to agents in the event of Group companies’ terminating agreements or agents retiring.

Other provisions for risks of Euro 237 thousand mainly relate to other provisions for risks on returns on sales equal to Euro 77 thousand, to the provision for risks on repairs for Euro 10 thousand and to other provisions for risks on potential liabilities generated by current operations equal to Euro 150 thousand. This item remained unchanged compared to 31 March 2014.

### Note 16 – Deferred tax liabilities

As at 30 June 2014 the amount of deferred tax liabilities was equal to Euro 104 thousand (Euro 91 thousand as at 31 March 2014) and was fully referable to the Parent Company.

## CURRENT LIABILITIES

### Note 17 – Borrowings

As at 30 June 2014 borrowings were equal to Euro 7,828 thousand (Euro 7,697 thousand as at 31 March 2014); for the breakdown, reference is made to Note 12. The balance fully related to a current portion of payables to banks for loans.

### Note 18 - Payables to other lenders for lease agreements

As at 30 June 2014 they were equal to Euro 580 thousand (Euro 576 thousand as at 31 March 2014) and related to the current portion of payables to leasing companies in relation to finance lease agreements mainly involving hardware and software (Euro 32 thousand) and the building of the operational headquarters (Euro 548 thousand).

## NET FINANCIAL POSITION

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>	<b>June 2013</b>
(A) Cash	90	95	91
(B) Other cash and cash equivalents (available current bank accounts)	7,761	10,890	19,528
<b>(C) Liquidity (A) + (B)</b>	<b>7,851</b>	<b>10,985</b>	<b>19,619</b>
(D) Finance leases	(580)	(576)	(562)
(E) Current bank debt	-	(3)	(4,349)
(F) Current portion of non-current debt	(7,828)	(7,694)	(6,496)
<b>(G) Current financial debt (D) + (E) + (F)</b>	<b>(8,408)</b>	<b>(8,273)</b>	<b>(11,407)</b>
<b>(H) Short-term net financial position (C) + (G)</b>	<b>(557)</b>	<b>2,712</b>	<b>8,212</b>
(I) Non-current bank debt	(9,007)	(10,317)	(16,214)
(L) Finance leases	(2,457)	(2,604)	(3,046)
<b>(M) Non-current financial debt (I) + (L)</b>	<b>(11,464)</b>	<b>(12,921)</b>	<b>(19,260)</b>
<b>(N) Net Financial Debt (H) + (M)</b>	<b>(12,021)</b>	<b>(10,209)</b>	<b>(11,048)</b>

As at 30 June 2014 the net financial position posted a negative value of Euro 12,021 thousand, showing an increase of Euro 1,812 thousand compared to the debt recorded as at 31 March 2014, and of Euro 973 thousand compared to 30 June 2013.

The main reasons for the trend in the Net Financial Position, compared to 31 March 2014, are attributable to the following factors:

- investments in property, plant and equipment and intangible assets for Euro 526 thousand;
- an increase in the net current assets of about Euro 2.5 million, which was mostly due to an increase in inventories and to a decrease in trade receivables, which was mainly due to the seasonality of the period.

### Note 19 – Derivative liabilities

As at 30 June 2014 liabilities relating to currency forward purchases (USD) were equal to Euro 15 thousand (Euro 89 thousand as at 31 March 2014). Reference is made to the information reported in Note 9 above.

### Note 20 – Trade payables

Below is the breakdown of current trade liabilities:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
Payables to suppliers	10,334	12,887

As at 30 June 2014, the decrease in payables to suppliers, equal to Euro 1,973 thousand, compared to 31 March 2014, was mainly attributable to the Group's seasonality dynamics.

### Note 21 – Other current liabilities

Below is the breakdown of other current liabilities:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
Payables to social security institutions	412	360
Payables to Pension funds	23	24
Other payables	112	396
Payables to employees	718	732

Advances from customers	74	53
Accrued expenses and deferred income	305	176
Payables for VAT	955	977
IRPEF tax payables and other tax payables	317	286
<b>Other current liabilities</b>	<b>2,916</b>	<b>3,004</b>

Payables to social security institutions mainly relate to the Parent Company's payables due to INPS. Payables to employees as at 30 June 2014 mainly included the Company's payables for remunerations to be paid and deferred charges with respect to employees.

#### **Note 22 – Tax payables**

Below is the breakdown of tax payables:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>31 March 2014</b>
IRES tax (income taxes)	255	-
IRAP tax	142	-
<b>Tax payables</b>	<b>397</b>	<b>-</b>

## COMMENT ON THE MAIN INCOME STATEMENT ITEMS

### Note 23 – Revenues from sales

In relation to the breakdown of revenues from sales by distribution channel, reference is made to the Directors' Report on the performance of operations.

The Group's revenues are mainly realised in Euro.

Below is the breakdown of revenues by geographical area in the quarter ended 30 June 2014 compared with the data recorded in the same period ended 30 June 2013:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
Italy	9,762	8,719
Europe	2,482	2,564
Rest of the world	938	1,010
<b>Revenues from sales</b>	<b>13,182</b>	<b>12,293</b>

In the quarter ended 30 June 2014, revenues from sales reported an increase by 7.2% equal to Euro 889 thousand compared to the corresponding revenues achieved in the quarter ended 30 June 2013.

### Note 24 – Other income

In the quarter ended 30 June 2014, other income amounted to Euro 170 thousand (Euro 207 thousand in the quarter ended 30 June 2013).

### Note 25 – Change in inventories

The change in inventories was positive in both the quarter ended 30 June 2014 (equal to Euro 653 thousand) and the quarter ended 30 June 2013 (a positive value of Euro 2,475 thousand); this positive change is due to the higher inventories existing at the closing dates of the various accounting periods in relation to the seasonality of the Group's businesses.

### Note 26 - Costs for purchases

This item essentially includes the cost of materials used for the production of the Company's goods and of consumables. In the quarter ended 30 June 2014, costs for purchases were equal to Euro 2,079 thousand (Euro 3,297 thousand in the quarter ended 30 June 2013).

### Note 27 - Costs for services and leases and rentals

Below is the breakdown of costs for services:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
External production	2,018	2,272
Advertising and marketing	412	446
Transport services	837	782
Business services	528	501
Administrative services	254	323
General services	642	597
Others	-	-
<b>Total Costs for services</b>	<b>4,691</b>	<b>4,921</b>
<b>Costs for leases and rentals</b>	<b>1,805</b>	<b>1,598</b>
<b>Costs for services and leases and rentals</b>	<b>6,496</b>	<b>6,519</b>

Costs for leases and rentals mainly related to lease rentals relating to the shops of the Parent Company and of the Group companies that are responsible for the distribution of products, and significantly increased as a result of the new openings of DOS.

#### Note 28 - Personnel costs

Below is reported the breakdown of personnel costs:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
Wages and salaries	2,866	2,723
Social security contributions	574	461
TFR	97	94
<b>Personnel costs</b>	<b>3,537</b>	<b>3,278</b>

The table below reports the exact number by category of employees as at 30 June 2014, 30 June 2013 and 31 March 2014:

	<b>30 June 2014</b>	<b>30 June 2013</b>	<b>31 March 2014</b>
Executives	5	8	5
Office workers	394	288	395
Manual workers	360	446	395
<b>Total</b>	<b>759</b>	<b>742</b>	<b>795</b>

The number of employees as at 30 June 2014 increased by 17 units compared to the number of employees reported as at 30 June 2013 mainly as a result of the opening of new DOS shops.

In the quarter ended 30 June 2014, personnel costs reported an increase of 7.9%, passing from Euro 3,278 thousand in the quarter ended 30 June 2013 to Euro 3,537 thousand in the quarter ended 30 June 2014.

The increase in personnel costs is mainly due to the increase in staff employed by the Parent Company, mainly for the opening of new points of sales and to the increase in the labour cost of the Chinese subsidiary Unibest Zhongshan.

To supplement the information provided, below is also reported the average number of employees for the quarters ended 30 June 2014 and 30 June 2013.

<i>Average unit</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
Executives	5	8
Office workers	361	286
Manual workers	395	439
<b>Total for the Group</b>	<b>761</b>	<b>733</b>

#### Note 29 - Amortisation, depreciation and write-downs

In the quarter ended 30 June 2014, amortisation and depreciation were equal to Euro 589 thousand (Euro 554 thousand in the quarter ended 30 June 2013).

#### Note 30 - Financial income

The amount of Euro 163 thousand as at 30 June 2014 (Euro 250 thousand as at 30 June 2013) mainly related for Euro 45 thousand to interest receivable on current accounts held by the Parent Company and for Euro 107 thousand of foreign exchange gains either realised or estimated (Euro 180 thousand as at 30 June 2013).

#### Note 31 - Financial charges

Below is the breakdown of financial charges:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
Interest payable on current accounts	15	17

Interest and expense subject to final payment	4	7
Financial charges on loans	116	68
Lease charges	12	13
Other charges	22	23
Net financial charges on defined-benefit plans	2	2
Foreign exchange losses (both realised and estimated)	53	176
<b>Financial Charges</b>	<b>224</b>	<b>306</b>

Financial charges mainly relate to financial charges on loans, in addition to financial charges on lease agreements (mainly relating to the use of the plant in Silla di Gaggio Montano).

### Note 32 - Income tax expenses

Below is reported the breakdown of income tax expenses:

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
IRES tax	323	348
IRAP tax	118	119
<b>Total current taxes</b>	<b>441</b>	<b>467</b>

Current taxes mainly relate to the tax burden calculated on the Parent Company's taxable income.

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>	<b>30 June 2013</b>
Deferred tax liabilities	-	(24)
Deferred tax assets	(2)	-
<b>Total deferred tax assets and liabilities</b>	<b>(2)</b>	<b>(24)</b>

### Note 33 - Earnings per share

As at 30 June 2014 diluted earnings per share amounted to Euro 0.014 (basic earnings per share amounted to Euro 0.015 as at 30 June 2014 and 0.014 as at 30 June 2013); they are calculated on the basis of the consolidated net profit for the period attributable to the Group, equal to Euro 729 thousand, divided by the weighted average number of ordinary shares outstanding in the quarter, equal to 53,762,500 shares, including potential shares relating to the stock option plan resolved and granted on 31 January 2008.

As at 30 June 2013, diluted earnings per share were equal to Euro 0.013.

	<b>30 June 2014</b>	<b>30 June 2013</b>
Group net profit (in thousands of Euro)	729	709
Average number of outstanding ordinary shares (in thousands of shares)	53,763	53,763
<b>Diluted earnings per share (in Euro)</b>	<b>0.014</b>	<b>0.013</b>
Group net profit (in thousands of Euro)	729	709
Average number of outstanding ordinary shares (in thousands of shares)	50,000	50,000
<b>Basic earnings per share (in Euro)</b>	<b>0.015</b>	<b>0.014</b>

## OTHER INFORMATION

### Segment reporting

In order to provide disclosures regarding the economic, financial and equity position by segment (Segment Reporting), the Group has chosen the distinction by distribution channel as the primary model for presenting segment data. This method of representation reflects how the Group's business is organised and the structure of its internal reporting on the basis of the consideration that risks and rewards are influenced by the distribution channels used by the Group.

The distribution channels selected as those being presented are the following ones:

- DOS channel
- Wholesale channel

In fact, the Group distributes its products through two distribution channels:

- a direct channel, which as at 30 June 2013, included 59 single-brand stores directly operated by the Group (the so-called “Directly Operated Stores” or “DOS”);
- an indirect channel (“Wholesale”), which is represented by multi-brand shops/department stores, single-brand shops run by third parties linked to the Group by franchise agreements (46 shops as at 30 June 2014) and by distributors who then resell the articles in specialist multi-brand shops.

As shown below, as at 30 June 2014, approximately 35.8% of the Group’s consolidated revenues was realised through the direct channel, while 64.2% of consolidated revenues was realised through the indirect channel.

The table below illustrates the segment data of the Piquadro Group broken down by sales channel (DOS and Wholesale), in relation to the three months ended 30 June 2014 and 30 June 2013, respectively.

Segment economic performance is monitored by the Company’s Management up to the “Segment result before amortisation and depreciation”. DOS channel’s performance in the quarter ended 30 June 2014, compared to the results recorded as at 30 June 2013, was affected by the following factors:

- a slightly lower performance in terms of SSSG of the DOS segment, if compared to the first quarter of 2013/2014;
- new openings, which are still in the start-up phase, above all in Europe.

The decrease in EBITDA in the DOS channel in the quarter ended 30 June 2014, compared to 30 June 2013, reduced by about 640 bps, equal to Euro 297 thousand (negative by Euro 236 thousand as at 30 June 2014 against a positive value of Euro 61 thousand as at 30 June 2013).

There was a sharp increase percentage increase in margins, equal to about 300 bps, as regards the performance of the Wholesale channel in the quarter ended 30 June 2014, compared with the results recorded as at 30 June 2013, which was mainly due to the leverage effect generated by the higher sales recorded in the Wholesale channel.

<i>(in thousands of Euro)</i>	<b>30 June 2014</b>				<b>30 June 2013</b>				
	DOS	Wholesale	Total for the Group (including non-allocated items)	% Impact	DOS	Wholesale	Total for the Group (including non-allocated items)	% Impact	% Change 2014-2013
<b>Revenues from sales</b>	<b>4,719</b>	<b>8,463</b>	<b>13,182</b>	<b>100.0%</b>	<b>4,232</b>	<b>8,061</b>	<b>12,293</b>	<b>100.0%</b>	<b>8.5%</b>
Segment result before amortisation and depreciation	(221)	2,039	1,818	13.8%	61	1,700	1,761	14.3%	3.2%
Amortisation, depreciation and write-downs			(589)	(4.5%)			(554)	(4.5%)	6.4%
Financial income and charges			(60)	(0.5%)			(55)	(0.5%)	9.3%
<b>Pre-tax result</b>			<b>1,168</b>	<b>8.9%</b>			<b>1,152</b>	<b>9.4%</b>	<b>1.4%</b>
Income taxes			(439)	(3.3%)			(443)	(3.6%)	(1.0%)
<b>Profit</b>			<b>729</b>	<b>5.5%</b>			<b>709</b>	<b>5.8%</b>	<b>2.9%</b>
Result attributable			-	-			-	-	



to minority  
interests

<b>Group net profit</b>	<b>729 5.5%</b>	<b>709 5.8%</b>	<b>2.9%</b>
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### Commitments

As at 30 June 2014, the Group had not executed contractual commitments that would entail significant investments in property, plant and equipment and intangible assets in the 2014/2015 financial year.

### Relations with related parties

Piquadro S.p.A., the parent company of the Piquadro Group, operates in the leather goods market and designs, produces and markets articles under its own brand. The subsidiaries mainly carry out activities of distribution of products (Piquadro España SLU, Piquadro Hong Kong Ltd, Piquadro Deutschland GmbH, Piquadro Trading – Shenzhen- Ltd. and Piquadro Taiwan Co. Ltd., Piquadro France SARL, Piquadro Swiss SA and Piquadro UK Limited), or production (Uni Best Leather Goods Zhongshan Co. Ltd.).

The relations with Group companies are mainly commercial and are regulated at arm's length. There are also financial relations (inter-group loans) between the Parent Company and some subsidiaries, conducted at arm's length.

On 18 November 2010 Piquadro S.p.A. adopted, pursuant to and for the purposes of article 2391-*bis* of the Italian Civil Code and of the "Regulation on transactions with related parties" as adopted by Consob resolution, the procedures on the basis of which Piquadro S.p.A. and its subsidiaries operate to complete transactions with related parties of Piquadro S.p.A. itself.

The Directors report that, in addition to Piquadro S.p.A., Piquadro Holding S.p.A. and Palmieri Family Foundation, there are no other related parties (pursuant to IAS 24) of the Piquadro Group.

In the first quarter of the 2014/2015 financial year, Piquadro S.p.A., the ultimate parent company, charged Piquadro the rent relating to the use of the plant located in Riola di Vergato (Province of Bologna) as a warehouse.

On 29 June 2012 a lease agreement was entered into between Piquadro Holding S.p.A. and Piquadro S.p.A., concerning the lease of a property to be used as offices and located in Milan, Piazza San Babila n. 5, used as a show room of Piquadro S.p.A. and the amounts of which are reported in the table below. This lease agreement has been entered into at arm's length.

In the first quarter of the 2014/2015 financial year, no transactions were effected with Palmieri Family Foundation which is a non-profit foundation, whose Founder is Marco Palmieri and which has the purpose of promoting activities aimed at the study, research, training, innovation in the field for the creation of jobs and employment opportunities for needy persons.

Below is reported the breakdown of the main financial relations maintained with related companies (thousands of Euro).

<i>(in thousands of Euro)</i>	<b>Receivables</b>		<b>Payables</b>	
	<b>30 June 2014</b>	<b>31 March 2014</b>	<b>30 June 2014</b>	<b>31 March 2014</b>
Financial relations with Piquadro S.p.A.	-	-	-	-
Financial relations with Piquadro Holding S.p.A.	-	-	-	-
Financial relations with Palmieri Family Foundation	-	-	-	-
<b>Total Receivables from and Payables to controlling companies</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

The table below reports the breakdown of the main economic and financial relations maintained with related companies (thousands of Euro).

<i>(in thousands of Euro)</i>	Revenues		Costs	
	30 June 2014	30 June 2013	30 June 2014	30 June 2013
Economic relations with Piqubo S.p.A.	-	-	9.8	7.5
Economic relations with Piquadro Holding S.p.A.	-	-	73.9	60
Financial relations with Palmieri Family Foundation	-	-	-	-
<b>Total Revenues and Costs to controlling companies</b>	<b>-</b>	<b>-</b>	<b>83.7</b>	<b>67.5</b>

### Fees due to the Board of Directors

The table below reports the fees (including emoluments as Directors and current and deferred remuneration, including in kind, as employees) due to Directors of Piquadro S.p.A., in relation to the first quarter of the 2014/2015 financial year, for the performance of their duties in the Parent Company and other Group companies, and the fees accrued by any executives with strategic responsibilities (as at 30 June 2014, Directors had not identified executives with strategic responsibilities):

First and last name	Position held	Period in which the position was held	Term of office <sup>1)</sup>	Fees due for the position	Non-monetary and other benefits	Bonuses and other incentives	Other fees	Total
Marco Palmieri	Chairman and CEO	01/04/14-30/06/14	2016	100	2	-	-	102
Pierpaolo Palmieri	Vice-Chairman Executive Director	01/04/14-30/06/14	2016	50	1	-	-	51
Marcello Piccioli	Executive Director	01/04/14-30/06/14	2016	45	1	-	1	47
Roberto Trotta	Executive Director	01/04/14-30/06/14	2016	<sup>2)</sup>	1	-	30	31
Gianni Lorenzoni	Lead Independent Director	01/04/14-30/06/14	2016	4	-	-	1	5
Paola Bonomo	Independent Director	01/04/14-30/06/14	2016	4	-	-	1	5
Anna Gatti	Independent Director	01/04/14-30/06/14	2016	4	-	-	1	5
				<b>207</b>	<b>5</b>	<b>-</b>	<b>34</b>	<b>246</b>

<sup>1)</sup> Up to the approval of the financial statements as at 31 March.

<sup>2)</sup> He waived the emolument for the period 01/04/14 - 30/06/14.

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### CERTIFICATION PURSUANT TO ARTICLE 154-bis, PARAGRAPH 2, of the TUF

The Manager responsible for the preparation of corporate accounting documents declares, pursuant to article 154-bis, paragraph 2, of the Consolidation Act on Finance, that the accounting information contained in this document corresponds to the documentary results, as well as to the results in the accounting books and records

The Manager responsible for the preparation of corporate accounting documents  
Roberto Trotta