



Economic and financial indicators

(in thousands of Euro)

	31 march 2012	%
Revenues from sales	64,447	
EBITDA	14,203	22.0%
EBIT	11,754	18.2%
Pre-tax result	11,651	
Group's profit for the period	7,779	12.1%
Amortisation and depreciation of fixed assets and write-downs	2,891	
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	10,670	



Consolidated Balance Sheet

(in thousands of Euro)

31 march 2012

Working capital	20,295
Fixed assets	16,098
Non-current provisions and non-financial liabilities	(1,375)
Net invested capital	35,018
Net financial position	6,228
Equity attributable to the Group and Minority interests	28,790



Human Resources

31 march 2012

Member of staff

765



Net consolidated revenues by distribution channel

(in thousands of Euro)

	Net revenues as at 31 march 2012	%
DOS	17,506	27.2%
Wholesale	46,941	72.8%
Total	64,447	100.0%



Net revenues by geographical area

(in thousands of Euro)

	Net revenues as at 31 march 2012	%
Italy	48,761	75.7%
Europe	10,250	15.9%
Rest of the world	5,436	8.4%
Total	64,447	100.0%