

Economic and financial indicators

(in thousands of Euro) 31	march 2011	%
Revenues from sales	61,814	
EBITDA	16,450	26.6%
EBIT	14,608	23.6%
Pre-tax result	14,030	
Group's profit for the period	9,097	14.7%
Amortisation and depreciation of fixed assets and write-downs	1,969	
Financial absorption (Group net profit, amortisation and depreciation, write-downs)	11,066	



Consolidated Balance Sheet

(in thousands of Euro)	31 march 2011	
Working capital	16,086	
Fixed assets	15,075	
Non-current provisions and non-financial liabilities	(1,580)	
Net invested capital	29,581	
Net financial position	3,678	
Equity attributable to the Group and Minority interests	25,903	



Human Resources

31 march 2011

Member of staff

685

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Net consolidated revenues by distribution channel



(in thousands of Euro)	Net revenues as at	%
	31 march 2011	
DOS	14,809	24.0%
Wholesale	47,005	76.0%
Total	61,814	100.0%

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Net revenues by geographical area

<u>(in thousands of Euro)</u>	Net revenues as at	%
	31 march 2011	
Italy	46,816	75.7%
Europe	9,720	15.7%
Rest of the world	5,278	8.5%
Total	61,814	100.0%

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