



Economic and financial indicators

(in thousands of Euro)

	30 September 2023	%**
Revenues from sales	85,940	100.0%
EBITDA*	14,677	17.1%
EBIT*	6,712	7.8%
Pre-tax result*	5,880	6.8%
Group's profit for the period*	4,126	4.8%
Net Financial Position*	(29,443)	
Shareholders' equity	58,990	
Amortization and depreciation of fixed assets and write-downs*	8,433	
Financial absorption (Group net profit, amortization and depreciation, write-downs)*	12,559	

() including the impact from the new accounting standard IFRS 16 relating accounting treatment of leases starting 1st Aprile 2019*

*(**)Percentage impact compared to the total sales revenues*



Consolidated Balance Sheet

(in thousands of Euro)

30 September 2023

Working capital	32,713
Fixed assets*	62,644
Non-current provisions and non-financial liabilities	(6,924)
Net invested capital *	88,433
Net financial position*	(29,443)
Equity attributable to the Group and Minority interests	58,900

() including the impact from the new accounting standard IFRS 16 relating accounting treatment of leases starting 1st Aprile 2019*



Human Resources

30 September 2023

Members of staff

1.049



Net consolidated revenues by distribution channel

(in thousands of Euro)

	Net revenues as at 30 September 2023	%*
Piquadro	39,513	46.0%
The Bridge S.p.A.	16,592	19.3%
Lancel	29,834	34.7%
Total	85,940	100.0%

()Percentage impact compared to the total sales revenues*



Net revenues by geographical area

(in thousands of Euro)

**Net revenues as at
30 September 2023**

%*

Italy	41,773	48.6%
Europe	40,669	47.3%
Rest of the world	3,497	4.1%
Total	85,940	100.0%

()Percentage impact compared to the total sales revenues*