



Press release

# Board of Directors of Piquadro S.p.A: Draft Separate and Consolidated Financial Statements as of March 31, 2014 Approved

Consolidated revenue of € 63.05 million (+12.1% compared to March 31, 2013);

EBITDA of € 8.91 million or 14.1% of consolidated revenue (+12.0% compared to € 7.96 million in the previous year);

EBIT of € 6.44 million or 10.2% of consolidated revenue (+22.5% compared to € 5.26 million in the previous year);

Consolidated net profit of € 3.51 million (+8.4% compared to € 3.24 million in the previous year); Dividend of € 0.02 per share proposed for a total of € 1.0 million.

**Silla di Gaggio Montano, June 18, 2014** – Today the Board of Directors of Piquadro S.p.A., which designs, manufactures and distributes professional and travel leather goods featuring innovative designs and cutting edge technology, approved the Draft Separate Financial Statements for the year April 1, 2013 – March 31, 2014 and the Consolidated Financial Statements for the year ended March 31, 2014.

The Consolidated Financial Statements for the year ended March 31, 2014 showed consolidated revenue of € 63.05 million, up 12.1% on the previous year (€ 56.27 million). The increase in revenue is attributable to the sales' growth in the Wholesale channel, chiefly in Europe, and the sales' growth in the DOS channel effected by the new openings in Italy and abroad and by the e-commerce sales' increase.

The Goup's revenues in the Wholesale channel which represent 64.0% of total revenues at March 31, 2014, show a 10.4% increase compared to the previous year. Such a growth was driven by the sales in the foreign markets which were up 29.4% and stand at 17.5% of consolidated revenues (15.1% at March 31, 2013). Wholesale revenues in the domestic market, which represent 46.6% of consolidated revenues (49.9% at March 31, 2013), have also grown (+4.6%).

The sales in the DOS channel which include sales from the e-commerce up 23.9%, show a 15.2% increase compared to the previous year. That increase was determined both by the marginal growth in the number of products sold in the existing stores and by the additional sales generated by the opening of 15 new stores (6 in Italy, 4 in Europe and 5 in the Far East). Sales in the DOS channel, calculated as the worldwide average growth rate of revenues from DOS existing at 1 April 2013, was a positive 1.0% at current exchange rates (for the same number of business days and constant exchange rates, SSSG – Same Store Sales Growth was +1.7%).

On a geographical point of view, the Group's revenues at March 31, 2014 show a 9.1% increase in the Italian market which still represents a very high percentage of sales (72.2%) and counts on the opening of 6 directly operated stores and 2 franchised stores. In the European market, revenues grew by 25.5% and now stand at €12.7 million which represent 20.2% of consolidated revenues (18.0% of consolidated revenues in 2012/13). In the extra-European markets, where the Group sells over 19 countries, sales grew by 9.2% compared to the previous year.

The Piquadro Group showed important increases in earnings results too.

**EBITDA** stands of € 8.91 million, up 12.0% compared to € 7.96 million euro recorded in the year ended March 31, 2013. **EBITDA** margin was 14.1%. **EBIT** stood at € 6.44 million, up 22.5% compared to € 5.26 million at March 31, 2013; **EBIT** margin was approximately 10.2%. Consolidated Net Profit was € 3.51 million, up 8.4% compared to € 3.24 million in the previous year.





«The results for the year just ended represent an important confirmation for us because they attest to the effectiveness of the choices and investments made as part of the development strategy of the brand» said Marco Palmieri, President and CEO of Piquadro. «In particular, the double-digit growth - stable

during the year and quite marked in foreign markets - gives us reason to trust in the suitability of our commercial, retail and marketing strategies. The rise of the Net Profit is one more demonstration that the latest strong investments, such as the opening of the Milan showroom, the bolstering and reorganization of the export teams, and the development of direct retail with the opening of important flagship stores, have started to bring the expected results for the international visibility even in a complicated macroeconomic situation in which the new stores need more time to break even».

#### Results of the Parent Company, Piquadro S.p.A.

During the year ended March 31, 2014, the Parent Company reported revenue of approximately € 59.42 million, up 11.7% compared to the revenue reported in the year ended March 31, 2013. The revenue trend was largely attributable to the positive performances achieved on the Italian market (approximately +9.3%) as well as in Europe (+22.8%) and in the extra-European area (+11.1%).

The Parent Company's EBITDA for the year was approximately € 8.6 million compared to € 8.2 million for financial year 2012/2013 and represented 14.5% of the Company's revenue at March 31, 2014 (15.5% for the year ended March 31, 2013).

The Parent Company's EBIT amounted to € 6.8 million, approximately 11.4% of revenue, up approximately 8.5% compared to financial year 2012/2013 (€ 6.2 million and 11.7%).

The Company's Net Profit before income taxes stands at € 5.6 million (€ 4.9 million at March 31, 2013), levied by € 2.0 million of income taxes resulting in a total *tax rate* of 35.5% (35.2% for the year ended March 31, 2013). Net Profit of Piquadro S.p.A. for the year ended March 31, 2014 grew approximately 13.7%, from € 3.2 million to € 3.6 million.

At March 31, 2014, Net Financial Debt of Piquadro S.p.A. was € 11.7 million representing a worsening of € 1.8 million compared to the previous year's Net Financial Debt which was € 9.9 million. The main reasons for such dynamics are: distribution of € 1 million in dividends on the Consolidated Net Profit of year 2012/13 (approximately 31.4% payout on the 2012/13 Consolidated Net Profit); investments for € 3.7 million and an increase of € 4.3 million in Net Working Capital, mainly due to a temporary increase in closing inventories.

#### Outlook for 2014/2015

The development of the Piquadro Group in the financial year 2014/15 will be influenced by the economic scenario in the countries where it mainly operates and also by the Group's ability to continue the ongoing process of international growth.

The increase of the revenues at March 31, 2014 implies that the Group's investments aimed at a glamorous repositioning of the brand have been generating the expected results.

The Management foresees that in the 2014/15 financial year the Group will continue to grow even if at a slower pace compared to year 2013/14 due to a slowing down in the Eastern European markets where the Piquadro Group makes about 7.4% of the consolidated revenues. In terms of profitability the Management expects to benefit from the reorganization of less profitable business areas as well as of the operative leverage resulting is an operating margin higher than the expected revenues.

In this perspective, the Management will constantly monitor the operating costs in order to make greater commitments to Research and Development as well as Marketing with the aim of further raising awareness of the Piquadro brand throughout the world.

The Board of Directors of Piquadro S.p.A. will propose that the forthcoming general Shareholders' Meeting, which has been scheduled on July 23, 2014 at 11:00 a.m., distribute a dividend per share of € 0.02, calculated on the shares outstanding at today's date (50,000,000 shares). The total amount of the proposed dividend is thus € 1.0 million. The dividend will be paid beginning on July 31, 2014 (record date on July 30, 2014) following ex-dividend date No.7 of July 28, 2014.

This press release contains some alternative performance indicators in order to allow for a better assessment of the Piquadro Group's earnings and financial position performance. Such indicators should not be considered in lieu of the conventional indicators required by IFRSs. In detail, the alternative indicator employed is EBITDA (gross operating margin), defined as earnings before interest, taxes, depreciation and amortization. It should be noted that the figures presented in the financial statements contained in the press release have not yet been fully audited.





Pursuant to Section 2 of Article 154-bis of Legislative Decree No. 58/1998, the executive in charge of the financial reports of Piquadro S.p.A., Roberto Trotta, declares that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

The financial statements as of March 31, 2014 are currently being audited and the report on operations as well as the corporate governance and ownership structure report are also being reviewed by the independent auditors. The audit process is underway.

#### Remuneration Report

The Board of Directors today approved the Remuneration Report pursuant to art. 123-ter of Legislative Decree 58/1998 (the Consolidated Law on Financial Intermediation "TUF") and the implementation of the regulations issued by the Consob. The Board has also resolved to present and submit to the advisory vote of the next Shareholders' Meeting the first Section of the Report, illustrating the Company's Policy on remuneration for the Directors and Managers with strategic responsibilities, pursuant to art. 123-ter of the TUF.

#### **Corporate Governance Report**

Today, the Board of Directors also approved the Corporate Governance Report for the year ended on March 31, 2014, which contains information on Company's compliance with the Governance Code for listed companies promoted by Borsa Italiana S.p.A. and the additional information required by applicable legislation.

#### Convening of the Shareholders' Meeting

The today's Board of Directors' meeting also resolved to call an ordinary Shareholders' Meeting for July 23, 2014 and, if necessary, in a second convening, for July 25, 2014 in order to resolve on the following matters, as well as to approve the Financial Statements as of March 31, 2014:

- advisory vote on the First Section of the Remuneration Report pursuant to art. 123-ter of the TUF;
- request to the Shareholders' Meeting to resolve the renewal of the authorization to the Board of Directors concerning the purchase and sale of own shares;
- approve the complete cancellation of the Piquadro SpA share capital increase approved on February 28, 2008 by the Board of Directors at the service of the "Stock Option Plan Piquadro SpA 2008-2013".

The Shareholders' Meeting call notice will be published by the Company pursuant to applicable laws and in compliance with the provisions of the Company's By-laws on June 20th, 2014, on Piquadro website and on the newspaper Italia Oggi.

#### Own shares

The renewal of the authorization request from the Shareholders' Meeting for the purchase and sale of own shares has the main objective of stabilizing the price of the Company's shares and supporting liquidity but also to make it possible to create, if the Board of Directors will deem it necessary, a 'Share Stock' – to be used as consideration in case of extraordinary dealings, even by means of shares' exchange, with third parties in the interest of the Company - in accordance with market practice no. 2 referred to in Consob Resolution 16839/2009.

The proposal of the Board, if approved by the Shareholders' Meeting, envisages that the Board is authorized to purchase own shares in the maximum number permitted by the Law, for a period of 12 months from the authorization date - that is, until the Shareholders' Meeting which will approve the Financial Statements as of March 31, 2015 - by using the reserves available as posted in the last duly approved Financial Statements. These operations may be carried out, in one or more installments, by purchasing shares, pursuant to art. 144-bis, paragraph 1, letter b, of the Issuer Regulations, in regulated markets following operating modalities provided for in the regulations for the organization and management of the markets themselves, which do not permit the direct combination of the purchase negotiation proposals with predetermined sale negotiation proposals.

The purchases may be made with modalities different from those indicated above pursuant to art. 132, paragraph 3, of the TUF or other regulations from time to time applicable at the time of the transaction. The share purchase price will be identified accordingly from time to time, with regard to the method preselected for the execution of the transaction and in accordance with the provisions of law, regulations or accepted market practices, within a minimum and a maximum which may be determined using the following criteria:

- ✓ the minimum purchase consideration must not in any case be 20% lower than the reference price which the share registered during the Stock Exchange session on the day before each transaction;
- ✓ the maximum purchase consideration must not in any case be 10% higher than the reference price which the share registered during the Stock Exchange session on the day before each transaction.





If the own shares purchase transaction are carried out within the accepted practices with reference to the liquidity support activity referred to in point 1 of Consob Resolution 16839/2009, notwithstanding the further limits provided for by such Resolution, the price for the purchase negotiation proposals must not be higher than the higher of: a) the price of the most recent independent transaction or b) the current price of the highest independent purchase negotiation proposal present in the market in which the purchase proposals are submitted.

The proposal of the Board also envisages authorization for the sale, in one or more installments, of any own shares purchased, at a consideration, which will be set by the Board of Directors, not 20% lower than the reference price which the share registered during the Stock Exchange session on the day before each transaction.

The authorization to the sale of own shares is also requested to the Shareholders' Meeting, from the authorization date - that is the Shareholders' Meeting which will take place on July 23, 2014 with no time limits

If the own share sale operations are carried out within the accepted practices in relation to the market liquidity support activity, as referred to in point 1 of Consob Resolution 16839/2009, without prejudice to the further limits provided for by that Resolution, the price for the sale negotiation proposals must not be lower than the lower of: a) the price of the most recent independent transaction and or b) the current price of the lowest independent sale negotiation proposal present in the market in which the sale proposals are submitted.

The Company does not currently hold own shares; the subsidiary companies do not hold any Company's shares.

#### **Documents**

The annual report (which also includes the report on operations, the draft separate financial statements, consolidated financial statements for the financial year ended March 31, 2014) and the Corporate Governance Report will be made available to the public at the Company's registered office and on the internet site www.piquadro.com in the Investor Relations section, within the terms provided for by current applicable laws.

The Directors' Report on the authorization request from the Shareholders' Meeting for the purchase and sale of own shares will be distributed with the modalities provided for by the applicable laws - and, therefore, also on the internet site www.piquadro.com in the Investor Relations section - at the time of distribution of the Report on the Agenda (art. 125-ter of the TUF) and, in any case, within the terms provided for by the Law.

The Remuneration Report pursuant to art. 123-ter of the TUF will be distributed at the times and with the methods provided for by the applicable standards - therefore, also consultable at the internet site www.piquadro.com in the Investor Relations section - within the terms provided for by the Law.

#### **Annexes**

Consolidated and Separate Balance Sheets, Income Statements and Cash Flow Statements of the Group and the Parent Company Piquadro S.p.A.. The figures presented have yet to be certified and are subject to final assessment by the Board of Statutory Auditors of Piquadro S.p.A.

#### Disclaimer

This press release contains forward-looking statements, especially in the Outlook 2014/15 section. Such forward-looking statements are founded on the Piquadro Group's expectations and projections of future events, and by their nature are subject to an intrinsic element of uncertainty. Such statements refer to events and depend upon circumstances that may or may not occur or arise in the future and, as such, undue reliance should not be made upon them. Actual results could differ from those contained in those statements due to a variety of factors, including market volatility and negative performance, changes in the prices of commodities and production processes, changes in macroeconomic conditions and other variations of business conditions, amendments to regulations and modifications of the institutional framework in Italy and abroad and any many other factors, most of which are beyond the Piquadro Group's control.

#### **About Piquadro**

Piquadro is an Italian brand of professional and travel leather goods characterized by innovative design and technological content. The company originated from an idea of Marco Palmieri, the current Chairman and Chief Executive Officer. Piquadro is headquartered in Silla di Gaggio Montano, near Bologna, where it carries out all design, project, planning, acquisition, quality control, logistics, marketing, communications and distribution activities.

In the fiscal year ended March 31, 2014, consolidated revenues amounted to € 63.05 million and consolidated net profit was € 3.51 million.





Piquadro sells its products in over 50 countries worldwide, through a distribution network that includes 106 single-brand stores (59 in Italy and 47 abroad; 61 DOS-directly operated stores and 45 franchised). Piquadro has been listed on the Italian Stock Exchange since October 2007.

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# Consolidated statement of financial position as at March 31, 2014 and March 31, 2013

(in thousands of Euro)	31 March 2014	31 March 2013	
		Restated <sup>1)</sup>	
ASSETS			
NON-CURRENT ASSETS			
Intangible assets	5,020	3,951	
Property, plant and equipment	13,059	12,684	
Receivables from others	849	877	
Deferred tax assets	1,571	1,424	
TOTAL NON-CURRENT ASSETS	20,499	18,936	
CURRENT ASSETS			
Inventories	15,836	14,227	
Trade receivables	21,095	21,517	
Others current assets	1,457	870	
Tax receivables	256	1,447	
Receivables for derivative financial instruments	23	-	
Cash and cash equivalents	10,985	20,476	
TOTAL CURRENT ASSETS	49,652	58,537	
TOTAL ASSETS	70,151	77,473	





### Consolidated statement of financial position as at March 31, 2014 and March 31, 2013

		31 March 2013
(in thousands of Euro)	31 March 2014	Restated <sup>1)</sup>
LIABILITIES		
EQUITY		
Share Capital	1,000	1,000
Share premium reserve	1,000	1,000
Other reserves	567	686
Retained earnings	25,567	23,310
Group profit for the period	3,526	3,257
Total equity attributable to the Group	31,660	29,253
Capital and Reserves attributable to minority interests	20	40
Profit/(loss) attributable to minority interests	(16)	(20)
Total share attributable to minority interests	4	20
EQUITY	31,664	29,273
NON-CURRENT LIABILITIES		
Borrowings	10,317	17,420
Payables to other lenders for lease agreements	2,604	3,180
Provision for employee benefits	254	252
Provision for risk and chargers	973	1,069
Deferred tax liabilities	91	196
TOTAL NON-CURRENT LIABILITIES	14,239	22,117
CURRENT LIABILITIES		
Borrowings	7,697	7,796
Payables to other lenders for lease agreements	576	562
Payables for derivative financial instruments	89	-
Trade Payables	12,887	15,030
Other current liabilities	2,999	2,695
Current income tax liabilities	-	-
TOTAL CURRENT LIABILITIES	24,248	26,083
TOTAL LIABILITIES	38,487	48,200
TOTAL EQUITY AND LIABILITIES	70,151	77,473

<sup>1)</sup> Starting from the Annual Financial Report as at 31 March 2014, Piquadro Group applied, on a mandatory and retrospective basis, the revised version of IAS 19 – Employee benefits, in relation to the financial statements of the financial years that commenced from 1 April 2013; therefore, the 2012/2013 comparative data were re-determined consistently.





# Consolidated income statement for the period ended March 31, 2014 and March 31, 2013

(in thousands of Euro)	31 March 2014	31 March 2013 Restated <sup>1)</sup>
Revenues from sales	63,053	56,267
Other income	809	731
OPERATING COSTS		
Change in inventories	(1,961)	(2,136)
Costs for purchases	11,113	11,951
Costs for services and leases and rental	31,223	25,974
Personnel costs	13,899	12,534
Amortisation, depreciation and write-downs	2,903	3,120
Other operating costs	246	300
TOTAL OPERATING COSTS	57,423	51,743
OPERATING PROFIT	6,439	5,255
FINANCIAL INCOME AND CHARGES		
Financial income	535	904
Financial charges	(1,506)	(1,154)
TOTAL FINANCIAL INCOME AND CHARGES	(971)	(250)
PRE-TAX RESULT	5,468	5,005
INCOME TAX ESPENSES	(1,958)	(1,766)
- non recurring	-	270
PROFIT FOR THE PERIOD	3,510	3,239
Attributable to:		
EQUITY HOLDERS OF THE COMPANY	3,526	3,259
MINORITY INTERESTS	(16)	(20)
EARNING PER SHARE	2.272	0.005
(Basic) EARNING PER SHARE	0.070	0.065
(Diluted) EARNING PER SHARE	0.067	0.062

<sup>1)</sup> Starting from the Annual Financial Report as at 31 March 2014, Piquadro Group applied, on a mandatory and retrospective basis, the revised version of IAS 19 – Employee benefits, in relation to the financial statements of the financial years that commenced from 1 April 2013; therefore, the 2012/2013 comparative data were re-determined consistently.





# Consolidated cash flow statement as at March 31, 2014 and March 31, 2013

(in thousands of Euro)	March 31, 2014	March 31, 2013 Restated <sup>1)</sup>
Pre-tax profit	5,468	5,005
Adjustments for:		
Depreciation of property, plant and equipment/Amortisation of intangible assets	2,352	2,206
Write off tangible and intangible assets	121	497
Provision for bad debts	430	417
Adjustment to the provision for employee benefits	-	-
Net financial charges (income), including exchange rate differences	971	250
Cash flow from operating activities before changes in working capital	9,342	8,375
Change in trade receivables (net of the provision)	(8)	1,179
Change in inventories	(1,609)	(2,316)
Change in other current assets	(559)	667
Change in trade payables	(2,143)	1,174
Change in provisions for risks and charges	(55)	386
Change in other current liabilities	304	(329)
Change in tax receivables/payables	1,191	(733)
Cash flow from operating activities after changes in working capital	6,463	8,403
Payment of taxes	(2,245)	(1,969)
Interest paid	(260)	(103)
Cash flow generated from operating activities (A)	3,958	6,331
Investments in intangible assets	(1,823)	(3,019)
Investments in property, plant and equipment	(2,094)	(2,457)
Changes generated from investing activities (B)	(3,917)	(5,476)
Financing activities	• • •	, .
Change in long-term financial receivables		
Repayment of borrowings	(7,866)	(12,617)
Registering of borrowings	-	22,913
Changes in derivative financial instruments	66	(3)
Lease instalments paid	(611)	( <del>?</del> 27)
Other movements	(121)	`242 <sup>´</sup>
Payment of dividends	(1,000)	(3,000)
Cash flow generated from/(absorbed by) financing activities (C)	(9,532)	6,808
Net increase (decrease) in cash and cash equivalents (A+B+C)	(9,491)	7,663
Cash and cash equivalents at the beginning of the period	20,476	12,813
Cash and cash equivalents at the end of the period	10,985	20,476

<sup>1)</sup> Starting from the Annual Financial Report as at 31 March 2014, Piquadro Group applied, on a mandatory and retrospective basis, the revised version of IAS 19 – Employee benefits, in relation to the financial statements of the financial years that commenced from 1 April 2013; therefore, the 2012/2013 comparative data were re-determined consistently.





Separate statement of financial position of Piquadro S.p.A. as at March 31, 2014 and March 31, 2013

(in Euro)	March 31, 2014	March 31, 2013 Restated <sup>1)</sup>
NON-CURRENT ASSETS		
Intangible assets	2,399,749	1,785,393
Tangible fixed assets	10,673,696	10,878,037
Financial assets	4,938,185	4,999,258
Other receivables	255,143	255,589
Deferred tax assets	1,046,376	964,106
TOTAL NON-CURRENT ASSETS	19,313,149	18,882,383
CURRENT ASSETS		
Inventories	12,990,940	10,783,181
Trade receivables	20,819,060	21,236,775
Receivables due from group companies	7,621,792	6,502,445
Other current assets	775,170	756,141
Tax Receivables	326,079	1,208,608
Receivables for derivative financial instruments	22,547	-
Cash and cash equivalents	8,915,000	18,672,616
TOTAL CURRENT ASSETS	51,470,588	59,159,766
TOTAL ASSETS	70,783,737	78,042,149





# Separate statement of financial position of Piquadro S.p.A. as at March 31, 2014 and March 31, 2013 $\,$

(in Euro)	March 31 2014	March 31 2013
SHAREHOLDERS' EQUITY		Restated <sup>1)</sup>
Share capital	1,000,000	1,000,000
Share premium reserve	1,000,000	1,000,000
Other reserves	1,344,183	1,335,399
Retained earnings	25,242,369	23,066,545
Profit for the year	3,611,464	3,175,824
Total shareholders' equity	32,198,016	29,577,768
NON-CURRENT LIABILITIES	,,.	-, -, -, -, -, -, -, -, -, -, -, -, -, -
Financial payables	10,317,341	17,419,662
Payables to other lenders for leasing contracts	2,603,932	3,179,847
Provisions for employee benefits	253,881	251,565
Provisions for risks and charges	995,391	1,823,786
Deferred tax liabilities	91,110	196,501
TOTAL NON-CURRENT LIABILITIES	14,261,655	22,871,361
CURRENT LIABILITIES		
Financial payables	7,109,776	7,446,070
Payables to other lenders for leasing contracts	575,915	561,694
Liabilities for derivative financial instruments	88,870	-
Trade payables	11,878,507	13,207,095
Payables due to group companies	2,153,599	2,255,553
Other current liabilities	2,517,399	2,122,608
Tax payables	-	-
TOTAL CURRENT LIABILITIES	24,324,066	25,593,020
TOTAL LIABILIITES	38,585,721	48,464,381
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY	70,783,737	78,042,149

<sup>1)</sup> Starting from the Annual Financial Report as at 31 March 2014, Piquadro Group applied, on a mandatory and retrospective basis, the revised version of IAS 19 – Employee benefits, in relation to the financial statements of the financial years that commenced from 1 April 2013; therefore, the 2012/2013 comparative data were re-determined consistently.





# Separate income statement of Piquadro SpA for the period ended March 31, 2014 and March 31, 2013

(in Euro)	March 31, 2014	March 31, 2013 Restated <sup>1)</sup>
REVENUE		
Revenues from sales	59,417,696	53,188,352
Other income	797,701	876,797
OPERATING COSTS		
Change in inventories	(2,202,758)	(1,422,368)
Purchases	14,923,425	14,510,689
Service costs and rents, leases and similar costs	28,974,082	23,885,632
Personnel costs	9,326,256	8,374,998
Amortization, depreciation and write-downs	2,298,758	2,413,434
Other operating costs	140,749	71,159
OPERATING PROFIT FINANCIAL INCOME AND CHARGES	6,759,885	6,231,605
Profit/(loss) investment in group companies	(412,617)	(987,949)
Financial income	527,141	639,805
Financial charges	(1,272,548)	(983,063)
PROFIT BEFORE YAXES	5,601,861	4,900,398
Income Taxes	(1,990,397)	(1,722,908)
- non recurring	-	270,396
NET PROFIT	3,611,464	3,177,490

<sup>1)</sup> Starting from the Annual Financial Report as at 31 March 2014, Piquadro Group applied, on a mandatory and retrospective basis, the revised version of IAS 19 – Employee benefits, in relation to the financial statements of the financial years that commenced from 1 April 2013; therefore, the 2012/2013 comparative data were re-determined consistently.





Piquadro S.p.A. cash flow statement as at March 31, 2014 and March 31, 2013

(in thousands of Euro)	March 31, 2014	March 31, 2013 Restated <sup>1)</sup>
Pre-tax profit	5,602	4,900
Adjustments for:		
Depreciation of property, plant and equipment/Amortisation of intangible assets	1,837	1,712
Write off investments	32	285
Loss(Profit) from group companies	413	832
Provision for bad debts	430	417
Other provisions	(5)	-
Adjustment to the provision for employee benefits	-	_
Net financial charges/(income), including exchange rate differences	1,465	330
Cash flow from operating activities before changes in working	9,774	8,476
capital	- ,	-,
Change in trade receivables (net of the provision)	(12)	1,277
Change in trade receivables (group companies)	(1,120)	(283)
Change in inventories	(2,208)	(1,422)
Change in other current assets	(17)	`´304
Change in trade payables	(1,329)	208
Change in trade payables (group companies)	` (102)	940
Change in provisions for risks and charges	`(16)	341
Change in other current liabilities	395	(134)
Cash flow from operating activities after changes in working	5,365	9,707
capital Daymont of towns	(0.407)	(0.050)
Payment of taxes	(2,107)	(2,358)
Interest paid	(720)	(300)
Cash flow generated from operating activities (A)	2,358	7,049
Investments in intangible assets	(1,157)	(727)
Investments in property, plant and equipment	(1,122)	(1,338)
Investments in group companies	(1,453)	(4,048)
Changes generated from investing activities (B)	(3,732)	(6,113)
Financing activities		
Change in long-term financial receivables		
Repayment of borrowings	(7,438)	(12,103)
Registering of borrowings	-	22,750
Changes in derivative financial instruments	66	(3)
Lease instalments paid	(562)	(741)
Other movements	367	114
Payment of dividends	(1,000)	(3,000)
Cash flow generated from/(absorbed by) financing activities (C)	(8,566)	7,017
Net increase (decrease) in cash and cash equivalents (A+B+C)	(9,759)	7,953
Cash and cash equivalents at the beginning of the period	18,673	10,720
Cash and cash equivalents at the end of the period	8,915	18,673

<sup>1)</sup> Starting from the Annual Financial Report as at 31 March 2014, Piquadro Group applied, on a mandatory and retrospective basis, the revised version of IAS 19 – Employee benefits, in relation to the financial statements of the financial years that commenced from 1 April 2013; therefore, the 2012/2013 comparative data were re-determined consistently.