



Board of Directors of Piquadro S.p.A
Draft Separate and Consolidated Financial Statements
as of March 31, 2018 Approved

- Consolidated revenue of € 97.63 million (+28.6% compared to March 31, 2017);
- EBITDA of € 10.78 million or 11.0% of consolidated revenue (+22.6% compared to March 31, 2017); EBITDA *recurring* up 45.5% compared to March 31, 2017.
- EBIT of € 7.87 million or 8.1% of consolidated revenue (+38.4% compared to March 31, 2017); EBIT *recurring* up 71.0% compared to March 31, 2017.
- Consolidated Net Profit of € 4.8 million (+40.2% compared to March 31, 2017); Consolidated Net Profit *recurring* up 70.5% compared to March 31, 2017.
- Net Debt at 3.7 million of Euro, in net improvement of 4.6 million Euro
- Dividend of € 0.06 per share proposed for a total of € 3.0 million.

Silla di Gaggio Montano, June 11, 2018 – Today the Board of Directors of Piquadro S.p.A., which designs, manufactures and distributes leather, approved the Draft Separate Financial Statements and the Consolidated Financial Statements for the year ended March 31, 2018.

The Consolidated Financial Statements for the year ended March 31, 2018 showed consolidated **revenue** of € **97.63 million, up 28.6%** on the previous year (€ 75.91 million). The increase in revenues was determined both by the introduction into the consolidation area of The Bridge S.p.A., which recorded revenues of € 23.76 million, and by a 4.3% increase of sales by the Piquadro brand. To the latter, in particular, contributed both the Wholesale sale channel and DOS sale channel which also includes the Piquadro e-commerce.

With reference to the Piquadro brand, the revenues reported by the **DOS channel** showed a **6.7% increase**. The Same Store Sales Growth data (SSSG), calculated as average global growth rates of profits registered in the existing directly operated stores on was positive and equal to the 3.3% in the period at current exchange rates (assuming an equal number of days open and constant exchange rates, it was equal to a 3.4% growth rate). The DOS channel also includes **e-commerce** revenues, **increasing by 19.7%**.

The revenues of the **Wholesale Piquadro** channel, which represent 44.6% of the Group's total turnover as of 31 March 2018, showed a **2.7% increase**. That increase was determined by the increase of sales in the domestic and European markets.

With reference to the **The Bridge brand**, sales revenues for the period amounted to €23.76 million.



Under a geographic point of view, the Group's revenues as of March 31 2018 show a **31.3%** increase in the **domestic market**, which represents 76.0% of the Group's revenues, and a **33.6%** increase in the **European market** which stands now at 21.1% of the Group's revenues. In the non-European geographical area, where the Group sells over 23 countries, turnover decreased by €1,1 million of Euro compared to the same period of the previous year 2016/2017.

EBITDA of the Piquadro Group as of 31 March 2018 was **€ 10.78 million** shows an increase of 22.6% compared to March 31, 2017 with a ratio of **11.0% to net sales** (€ 8,79 million equal to 11.6% in the previous year).

EBITDA recurring of the Piquadro Group, which does not include non-recurring elements, was equal to €10.78 million and showed a **45.5%** increase compared to previous year 2016/2017 (€ 7,41 million not including the positive effects arising from the disposal of the DOS store located in Paris).

EBIT of the Piquadro Group amounted to **€ 7.87 million** showed an increase of **38,4%** compared to March 31, 2017 with a ratio of **8.1% to net sales** (€ 5.69 million with a ratio of 7.5% to net sales in the previous year).

EBIT recurring of the Piquadro Group, which does not include non-recurring elements, was equal to € 7,87 million and showed a **71.0%** increase compared to previous year 2016/2017 (€ 4,6 million not including the positive effects arising from the disposal of the DOS store located in Paris).

The Group's **Net Profit** was equal to **€ 4.8 million**, up **40.2%** compared to recorded in the previous year (€ 3.4 million).

The Group's **Net Profit recurring** of the Piquadro Group, which does not include non-recurring elements, as equal to € 4,8 million and showed a **70.5%** increase compared to previous year 2016/2017 (€ 2,8 million not including the positive effects arising from the disposal of the DOS store located in Paris).

Net Financial Position as of March 31, 2018 – negative - stands at **€ 3.7 million** with a significant improvement of about **€4.6 million** compared to the previous year. Contribute to that came, on the one hand, from a free cash flow of about €9.9 million, on the other hand, the Net Financial Position was affected by the €2 million dividend paid out on the profit for the financial year 2016/2017, by the €1.7 million for investments in tangible and intangible assets and by net improvement in working capital for € 1.6 million.

*«The Group's double-digit growth in turnover and profitability ratios shows the validity of the work done on The Bridge and the synergies' effectiveness developed at various levels», commented **Marco Palmieri, Piquadro Chairman and Chief Executive Officer.** "Moreover, the DOS's LFL keeps growing for both brands, leading to a solid cash generation. We are, therefore, very confident that this acceleration will continue, fed by the optimization of resources and processes which are underway within the Group».*

Results of the Parent Company, Piquadro S.p.A.

During the year ended March 31, 2018, the Parent Company reported revenue of approximately € 70.5 million, up 4.9% compared to the revenue reported in the year ended March 31, 2017. The revenue trend was attributable to the positive performances achieved on the domestic market



(approximately +7.3%) and on the European market (approximately +6.7%) both in the Wholesale sale channel and DOS sale channel.

Domestic market recorded an increase for an amount of €3.8 million compared to the year ended March 31, 2017.

The Parent Company's **EBITDA** for the year was approximately € 9.37 million compared to € 6.17 million in the previous year and represented 13.3% of the Company's revenue at March 31, 2018 (9.2% for the year ended March 31, 2017).

The Parent Company's **EBIT** amounted to € 7.58 million, approximately 10.7% of revenues, compared to 6.5% for the financial year 2016/2017.

Net Profit of Piquadro S.p.A. for the year ended March 31, 2018 increased approximately 75.6%, from € 3.0 million to € 5.3 million.

At March 31, 2018, **Net Financial Debt** of Piquadro S.p.A. was € 7.1 million with an improvement of €2.37 million (negative for an amount of 9.5 million for the year ended March 31, 2017) due to a free cash flow generated during the year of approximately 6.9 million Euros, dividends paid out on the profit for the financial year 2016/2017 of 2.0 million, tangible and intangible assets of approximately € 1.45 million and by net improvement in working capital for € 1.0 million.

Outlook 2018/19

During the 2018/2019 financial year, for the Piquadro Group, the acceleration of the global growth will be even more evident, also due to the acquisition of the Lancel Maison.

Therefore, the Management expects that in the 2018/19 financial year the Group - including the acquisition of Lancel International SA - may come close to € 150 million in turnover and experience growth rates in line - on a like-for-like basis - with those recorded during the year ended March 31, 2018. In terms of profitability, the management expects increasing industrial margins for Piquadro and The Bridge, standing a Euro/Dollar ratio in line with the previous year. The Management will be careful in controlling the margins and operating costs, will work consistently to operate the turnaround of the Maison Lancel, all in order to increase the investments in R&D and Marketing with the goal of increasing the visibility and awareness of the brands at an international level.

At the next Shareholders' Meeting, scheduled for 19 July 2018 at 11 a.m. in first call at the head offices of Piquadro S.p.A., and in second call at the same time and place on 23 July 2018, the Board of Directors of Piquadro S.p.A. will propose the distribution of a dividend of € 0.06 per share, calculated on the shares outstanding at today's date (50,000,000 shares).

The total amount of the proposed dividend is therefore € 3 million. The dividend will be placed in payment from 1 August 2018 (record date 31 July 2018) by detaching coupon no. 11 on 30 July 2018.

This memorandum presents a few alternative performance indicators to permit a better assessment of the profitability and financial operation of the Group. Those indicators must not be regarded as substitutes for the conventional ones contemplated in the IFRS. More specifically, the alternative indicator presented is EBITDA (gross operating margin) defined as earnings before depreciation and amortization, interest, and current income taxes. With regard to the financial reporting schedules contained in the memorandum, please note that auditing activity has not yet been completed on these data.



The manager responsible for preparing the Piquadro S.p.A.'s, financial reports, Roberto Trotta, declares – pursuant to paragraph 2 of Article 154-bis of Italy's Legislative Decree 58/1998 – that the accounting information contained in this press release and relevant to the financial year 2017/2018, corresponds to the documented results, books, and accounting records.

The financial statements as of March 31, 2018 are currently being audited and the report on operations as well as the corporate governance and ownership structure report are also being reviewed by the independent auditors. The audit process is underway.

Remuneration Report

The Board of Directors today approved the Remuneration Report pursuant to art. 123-ter of Legislative Decree 58/1998 (the Consolidated Law on Financial Intermediation "TUF") and the implementation of the regulations issued by the Consob. The Board has also resolved to present and submit to the advisory vote of the next Shareholders' Meeting the first Section of the Report, illustrating the Company's Policy on remuneration for the Directors and Managers with strategic responsibilities, pursuant to art. 123-ter of the TUF.

Corporate Governance Report

Today, the Board of Directors also approved the Corporate Governance Report for the year ended on March 31, 2018, which contains information on Company's compliance with the Governance Code for listed companies promoted by Borsa Italiana S.p.A. and the additional information required by applicable legislation.

Non-Financial Disclosure

During today's meeting the Board of Directors also approved the 2017-2018 Non-Financial Disclosure drawn-up in accordance with the Italian Legislative Decree 254/2016 in relation to the disclosure of non-financial information and diversity for large companies. This statement, in addition to providing the non-financial information called for under the Decree, confirms the Company's commitment to supporting the development of an increasingly sustainable business which meets the needs of its stakeholders.

Convening of the Shareholders' Meeting

The today's Board of Directors' meeting also resolved to call an ordinary Shareholders' Meeting for July 19, 2018 and, if necessary, in a second convening, for July 23, 2018 in order to resolve on the following matters, as well as to approve the Financial Statements as of March 31, 2018:

- advisory vote on the First Section of the Remuneration Report pursuant to art. 123-ter of the TUF;
- adjustment of the Auditing Firm's compensation for the fiscal years 2018/2025;
- authorization to the Board of Directors concerning the purchase and sale of own shares;
- approval of the integral cancellation, for an amount equal to a par value of Euro 93,998.00, of the capital increase of Piquadro S.p.A., resolved, on July 24th 2012, by the shareholders' meeting underlying the 2012-2017 stock options plan.

The call notice of the shareholders' meeting will be published by the Company, pursuant to the provisions of law and of the By-laws, on June 15th 2018, on the Company's internet website as well as on the authorized storage system of Spafid Connect S.p.A., at the address



www.emarketstorage.com.. The abstract of the call notice will be published, always on June 15th 2018, on the daily newspaper “Il Giornale.”

Own shares

The renewal of the authorization request from the Shareholders' Meeting for the purchase and sale of own shares has the main objective of stabilizing the price of the Company's shares and supporting liquidity but also to make it possible to create, if the Board of Directors will deem it necessary, a 'Share Stock' – to be used as consideration in case of extraordinary dealings, even by means of shares' exchange, with third parties in the interest of the Company - in accordance with market practice no. 2 referred to in Consob Resolution 16839/2009. The proposal of the Board, if approved by the Shareholders' Meeting, envisages that the Board is authorized to purchase own shares in the maximum number permitted by the Law, for a period of 12 months from the authorization date - that is, until the Shareholders' Meeting which will approve the Financial Statements as of March 31, 2019 - by using the reserves available as posted in the last duly approved Financial Statements. These operations may be carried out, in one or more installments, by purchasing shares, pursuant to art.144-bis, paragraph 1, letter b, of the Issuer Regulations, in regulated markets following operating modalities provided for in the regulations for the organization and management of the markets themselves, which do not permit the direct combination of the purchase negotiation proposals with predetermined sale negotiation proposals. The purchases may be made with modalities different from those indicated above pursuant to art. 132, paragraph 3, of the TUF or other regulations from time to time applicable at the time of the transaction. The share purchase price will be identified accordingly from time to time, with regard to the method preselected for the execution of the transaction and in accordance with the provisions of law, regulations or accepted market practices, within a minimum and a maximum which may be determined using the following criteria:

- the minimum purchase consideration must not in any case be 20% lower than the reference price which the share registered during the Stock Exchange session on the day before each transaction;
- the maximum purchase consideration must not in any case be 10% higher than the reference price which the share registered during the Stock Exchange session on the day before each transaction.

If the own shares purchase transaction are carried out within the accepted practices with reference to the liquidity support activity referred to in point 1 of Consob Resolution 16839/2009, notwithstanding the further limits provided for by such Resolution, the price for the purchase negotiation proposals must not be higher than the higher of: a) the price of the most recent independent transaction or b) the current price of the highest independent purchase negotiation proposal present in the market in which the purchase proposals are submitted. The proposal of the Board also envisages authorization for the sale, in one or more installments, of any own shares purchased, at a consideration, which will be set by the Board of Directors, not 20% lower than the reference price, which the share registered during the Stock Exchange session on the day before each transaction. The authorization to the sale of own shares is also requested to the Shareholders' Meeting, from the authorization date - that is the Shareholders' Meeting which will take place on July 19, 2018 with no time limits. If the own share sale operations are carried out within the accepted practices in relation to the market liquidity support activity, as referred to in point 1 of Consob Resolution 16839/2009, without prejudice to the further limits provided for by that Resolution, the price for the sale negotiation proposals must not be lower than the lower of: a) the price of the most recent independent transaction and or b) the current price of the lowest independent sale negotiation proposal present in the market in which the sale proposals are



submitted. The Company does not currently hold own shares; the subsidiary companies do not hold any Company's shares.

Documents

The annual report (which also includes the report on operations, the draft separate financial statements, consolidated financial statements for the financial year ended March 31, 2018) and the Corporate Governance Report will be made available to the public at the Company's registered office, on the internet site www.piquadro.com in the Investor Relations section and on the on the authorized storage system of Spafid Connect S.p.A., at the address www.emarketstorage.com., within the terms provided for by current applicable laws. The Directors' Report on the authorization request from the Shareholders' Meeting for the purchase and sale of own shares will be distributed with the modalities provided for by the applicable laws - and, therefore, also on the internet site www.piquadro.com in the Investor Relations section - at the time of distribution of the Report on the Agenda (art. 125-ter of the TUF) and, in any case, within the terms provided for by the Law. The Remuneration Report pursuant to art. 123-ter of the TUF will be distributed at the times and with the methods provided for by the applicable standards - therefore, also consultable at the internet site www.piquadro.com in the Investor Relations section - within the terms provided for by the Law.

Annexes

Consolidated and Separate Balance Sheets, Income Statements and Cash Flow Statements of the Group and the Parent Company Piquadro S.p.A.. The figures presented have yet to be certified and are subject to final assessment by the Board of Statutory Auditors of Piquadro S.p.A.

Disclaimer

This press release contains forward-looking statements, especially in the "Outlook 2018/19" section. Such forward-looking statements are founded on the Piquadro Group's expectations and projections of future events and, by their nature, are subject to an intrinsic element of uncertainty. Such statements refer to events and depend upon circumstances that may or may not occur or arise in the future and, as such, undue reliance should not be made upon them. Actual results could differ from those contained in those statements due to a variety of factors, including market volatility and negative performance, changes in the prices of commodities and production processes, changes in macroeconomic conditions and other variations of business conditions, amendments to regulations and modifications of the institutional framework in Italy and abroad and many other factors, most of which are beyond the Piquadro Group's control.

The present press release, issued on June 11th 2018, has been drafted in accordance with the Issuers' Regulation. The press release is made available to the public at Borsa Italiana S.p.A., on the authorized storage system of Spafid Connect S.p.A., at the address www.emarketstorage.com., as well as on the Company's internet website (www.piquadro.com) in the Section "Investor Relations".

About Piquadro Group

The Piquadro Group operates in the sector of leather accessories through the Piquadro, The Bridge and Lancel brands. Cornerstones for the three brands is attention to details and the quality of the workmanship as well as the leather but the Piquadro product stands out for its innovative design and technological content, while The Bridge emphasises the vintage flavour of Tuscan craftsmanship and finally the Lancel collections embody the Parisian allure of a fashion house founded in 1876.



PIQUADRO

The origins of the Group date back to 1987 when Marco Palmieri, now President and Chief Executive Officer, founded his company near Bologna, where it is still headquartered.

The distribution network extends over 50 countries around the world and counts 187 outlets including 100 Piquadro boutiques (63 in Italy and 37 abroad including 56 DOS-directly operated stores and 44 franchised stores), 14 The Bridge boutiques (11 in Italy and 3 abroad including 8 DOS directly operated stores and 6 franchised) and 73 Lancel boutiques (61 in France and 12 abroad, of which 62 DOS directly operated stores and 11 franchised).

The Group's consolidated turnover for the year 2017/2018 ended on March 31, 2018 is € 97,6 million and the consolidated net profit amounts to approximately € 4.8 million.

Piquadro S.p.A. has been listed on the Italian Stock Exchange since October 2007

Piquadro S.p.A.

Ufficio relazioni con i media

Paola Di Giuseppe

Tel +39 02 37052501

paoladigiuseppe@piquadro.com

Piquadro S.p.A.

Investor relationship

Roberto Trotta

Tel +39 0534 409001

investor.relator@piquadro.com

**Consolidated statement of financial position as at March 31, 2018 and March 31, 2017**

<i>(in thousands of Euro)</i>	March 31, 2018	March 31, 2017
ASSETS		
NON-CURRENT ASSETS		
Intangible assets	3,887	3,775
Goodwill	4,658	4,658
Property, plant and equipment	11,115	12,691
Investments	2	2
Receivables from others	707	772
Deferred tax assets	2,318	2,204
TOTAL NON-CURRENT ASSETS	22,687	24,102
CURRENT ASSETS		
Inventories	22,027	18,991
Trade receivables	27,618	27,747
Others current assets	3,326	3,473
Derivative assets	0	0
Tax receivables	275	1,011
Cash and cash equivalents	23,552	15,288
TOTAL CURRENT ASSETS	76,798	66,511
TOTAL ASSETS	99,485	90,613

**Consolidated statement of financial position as at March 31, 2018 and March 31, 2017***(in thousands of Euro)***March 31, 2018** **March 31, 2017****LIABILITIES****EQUITY**

Share Capital	1,000	1,000
Share premium reserve	1,000	1,000
Other reserves	415	1,042
Retained earnings	33,319	31,942
Group profit for the period	4,840	3,435
Total equity attributable to the Group	40,574	38,420
Capital and Reserves attributable to minority interests	(124)	(105)
Profit/(loss) for the period attributable to minority interests	(67)	(31)
Total share attributable to minority interests	(191)	(136)
TOTAL EQUITY	40,383	38,284

NON-CURRENT LIABILITIES

Borrowings	11,128	13,676
Payables to other lenders for lease agreements	12	916
Other non current liabilities	1,838	2,209
Provision for employee benefits	1,885	1,756
Provision for risk and chargers	2,197	1,970
Deferred tax liabilities	0	0
TOTAL NON-CURRENT LIABILITIES	17,060	20,527

CURRENT LIABILITIES

Borrowings	12,345	5,987
Payables to other lenders for lease agreements	904	691
Derivative liabilities	159	11
Trade Payables	22,149	20,244
Other current liabilities	4,052	3,026
Tax payables	2,433	1,844
TOTAL CURRENT LIABILITIES	42,042	31,802
TOTAL LIABILITIES	59,102	52,329
TOTAL EQUITY AND LIABILITIES	99,485	90,613

**Consolidated income statement for the period ended March 31, 2018 and March 31, 2017**

<i>(in thousands of Euro)</i>	Twelve months as of March 31, 2018	Twelve months as of March 31, 2017
REVENUES		
Revenues from sales	97,627	75,912
Other income	1,259	2,332
TOTAL REVENUES (A)	98,886	78,243
OPERATING COSTS		
Change in inventories	(3,248)	2,848
Costs for purchases	26,981	16,407
Costs for services and leases and rental	42,401	32,323
Personnel costs	20,592	16,818
Amortization, depreciation and write-downs	3,754	3,583
Other operating costs	535	575
TOTAL OPERATING COSTS (B)	91,015	72,555
OPERATING PROFIT (A-B)	7,871	5,689
FINANCIAL INCOME AND COSTS		
Financial income	812	885
Financial costs	(1,678)	(1,203)
TOTAL FINANCIAL INCOME AND COSTS	(866)	(318)
RESULT BEFORE TAX	7,006	5,371
Income tax	(2,233)	(1,966)
PROFIT FOR THE PERIOD	4,773	3,405
attributable to:		
EQUITY HOLDERS OF THE COMPANY	4,840	3,435
MINORITY INTERESTS	(67)	(31)
(Basic) EARNING PER SHARE	0,095	0.068

**Consolidated cash flow statement as at March 31, 2018 and March 31, 2017**

(in thousands of Euro)	March 31, 2018	March 31, 2017
Profit before tax	7,006	5,370
Adjustments for:		
Depreciation of property, plant and equipment/Amortisation of intangible assets	2,746	2,492
Write-downs of property, plant and equipment and intangible assets	405	565
Provision for bad debts	843	(478)
Adjustment to the provision for employee benefits	0	0
Net financial costs/(income), including foreign exchange differences	866	318
Cash flow from operating activities before changes in working capital	11,865	8,268
Change in trade receivables (net of the provision)	(714)	2,520
Change in inventories	(3,036)	2,467
Change in other current assets	212	(3,173)
Change in trade payables	1,905	(6,536)
Change in provisions for risks and charges	227	(590)
Change in other current liabilities	655	1,758
Change in tax receivables/payables	147	(539)
Cash flow from operating activities after changes in working capital	11,262	4,175
Taxes paid	(2,365)	(1,866)
Interest paid	(866)	(189)
Cash flow generated from operating activities (A)	8,031	2,119
Investments in and disinvestments from intangible assets	(490)	(315)
Variation of consolidation area (The Bridge S.p.A.)	0	620
Disinvestment for the sale of the Saint Honoré store	0	1,530
Investments in and disinvestments from property, plant and equipment	(1,197)	(1,116)
Changes generated from investing activities (B)	(1,687)	719
Financing activities		
Change in long-term financial receivables	0	0
Change in short-and medium/long-term borrowings	3,810	4,633
Changes in financial instruments	148	59
Lease instalments paid	(691)	(605)
Change in the translation reserve	484	148
Other minor changes	168	0
Dividends paid	(2,000)	(2,000)
Cash flow generated from/(absorbed by) financing activities (C)	1,920	2,236
Net increase (decrease) in cash and cash equivalents (A+B+C)	8,264	5,074
Cash and cash equivalents at the beginning of the period	15,288	10,214
Cash and cash equivalents at the end of the period	23,552	15,288

**Separate statement of financial position of Piquadro S.p.A. as at March 31,
2018 and March 31, 2017**

<i>(in Euro units)</i>	March 31, 2018	March 31, 2017
ASSETS		
NON-CURRENT ASSETS		
Intangible assets	1,596,610	1,836,354
Property, plant and equipment	8,701,738	9,343,147
Financial assets	9,730,171	8,799,966
Receivables from others	303,730	292,000
Deferred tax assets	1,000,886	791,349
TOTAL NON-CURRENT ASSETS	21,333,135	21,062,816
CURRENT ASSETS		
Inventories	12,501,126	11,418,708
Trade receivables	20,952,539	21,538,394
Receivables due from group companies	12,193,429	13,792,915
Others current assets	2,075,540	2,371,377
Receivables for derivative financial instruments	0	0
Tax receivables	16,588	486,690
Cash and cash equivalents	19,546,335	13,346,382
TOTAL CURRENT ASSETS	67,285,557	62,892,466
TOTAL ASSETS	88,618,692	84,017,282

**Separate statement of financial position of Piquadro S.p.A. as at March 31,
2018 and March 31, 2017**

<i>(in Euro units)</i>	March 31, 2018	March 31, 2017
LIABILITIES		
EQUITY		
Share Capital	1,000,000	1,000,000
Share premium reserve	1,000,000	1,000,000
Other reserves	1,127,721	1,234,840
Retained earnings	31,701,562	30,695,785
Group profit for the exercise	5,277,580	3,005,842
EQUITY	40,106,863	36,936,467
NON-CURRENT LIABILITIES		
Borrowings	11,127,644	13,676,094
Payables to other lenders for lease agreements	0	830,480
Other non current liabilities	1,631,464	2,209,000
Provision for employee benefits	268,452	294,147
Provision for risk and chargers	1,266,601	814,670
TOTAL NON-CURRENT LIABILITIES	14,294,161	17,824,391
CURRENT LIABILITIES		
Borrowings	12,176,353	5,826,963
Payables to other lenders for lease agreements	830,475	600,166
Trade Payables	13,362,033	14,788,269
Payables due to group companies	2,839,639	5,286,741
Payables for derivative financial instruments	158,972	10,940
Other current liabilities	2,610,913	1,513,345
Current income tax liabilities	2,239,283	1,230,000
TOTAL CURRENT LIABILITIES	34,217,668	29,256,424
TOTAL LIABILITIES	48,511,829	47,080,815
TOTAL EQUITY AND LIABILITIES	88,618,692	84,017,282

**Separate income statement of Piquadro S.p.A. for the period ended March 31, 2018 and March 31, 2017**

<i>(in Euro units)</i>	Twelve months as of March 31, 2018	Twelve months as of March 31, 2017
REVENUES		
Revenues from sales	70,504,532	67,239,637
Other income	1,033,085	760,238
TOTAL REVENUES (A)	71,537,617	67,999,875
OPERATING COSTS		
Change in inventories	(1,082,418)	2,374,699
Costs for purchases	22,110,254	18,895,421
Costs for services and leases and rental	28,655,954	28,519,636
Personnel costs	11,810,556	11,094,901
Amortisation, depreciation and write-downs	2,389,388	2,274,540
Other operating costs	295,803	500,578
TOTAL OPERATING COSTS (B)	64,179,537	63,659,775
OPERATING PROFIT (A-B)	7,358,080	4,340,100
FINANCIAL INCOME AND CHARGES		
Earning (losses) from Financial assets	220,488	0
Financial income	987,429	905,661
Financial charges	(1,319,482)	(896,951)
TOTAL FINANCIAL INCOME AND CHARGES	(111,565)	8,710
PRE-TAX RESULT	7,246,515	4,348,810
Income tax expenses	(1,968,935)	(1,342,968)
PROFIT FOR THE PERIOD	5,277,580	3,005,842

**Piquadro S.p.A. cash flow statement as at March 31, 2018 and March 31, 2017**

(in thousands of Euro)	March 31, 2018	March 31, 2017
Pre-tax profit	7,247	4,349
Adjustments for:		
Depreciation of property, plant and equipment/Amortisation of intangible assets	1,790	1,835
Write off tangible and intangible assets	0	0
Other provisions	269	0
Provision for bad debts	600	440
revaluation of equity investments	(542)	0
Adjustment to the provision for employee benefits	0	0
Dividends received	(365)	(339)
Net financial charges (income), including exchange rate differences	332	(9)
Cash flow from operating activities before changes in working capital	9,331	6,276
Change in trade receivables (net of the provision)	(14)	1,592
Change in trade receivables (group companies)	1,599	(7,580)
Change in inventories	(1,082)	2,375
Change in other current assets	284	(1,058)
Change in trade payables	(1,426)	2,917
Change in trade payables (group companies)	(2,447)	3,118
Change in provisions for risks and charges	(155)	(238)
Change in other current liabilities	1,098	85
Change in tax receivables/payables	1,479	(788)
Cash flow from operating activities after changes in working capital	8,667	6,700
Payment of taxes	(2,137)	(1,332)
Interest paid	(332)	9
Cash flow generated from operating activities (A)	6,198	5,377
Investments in intangible assets	(211)	(360)
Investments in property, plant and equipment	(730)	(880)
Disinvestments in property, plant and equipment	32	246
Investments in financial assets	(506)	(332)
Disinvestments in financial assets	0	0
Dividends received	365	339
Investments for The Bridge S.p.A. acquisition	0	(1,675)
Changes generated from investing activities (B)	(1,050)	(2,662)
Financing activities		
Repayment and registering of borrowings	3,801	4,760
Changes in derivative financial instruments	(148)	0
Lease instalments paid	(600)	(606)
Other movements	(1)	0
Payment of dividends	(2,000)	(2,000)
Cash flow generated from/(absorbed by) financing activities (C)	1,052	2,154
Net increase (decrease) in cash and cash equivalents (A+B+C)	6,200	4,869
Cash and cash equivalents at the beginning of the period	13,346	8,478
Cash and cash equivalents at the end of the period	19,546	13,346